Introduction to Trinity Health
Our 21-State Diversified Network

- **86** Hospitals’ in 21 Regional Health Ministries
- 3 National Health Ministries + 5 Mission Health Ministries
- **51** Home Health & Hospice Agencies
- Serving 118 Counties
- **14** PACE Center Locations
- **61** Continuing Care Facilities
- **3,600** Employed Physicians
- **22,900** Affiliated Physicians
- **1.5%** of all babies in America are delivered at Trinity Health facilities

Note: Home Care & Physician coverage based on communities served.

Introduction to Trinity Health

- **3** Affiliated Insurance Plans
- **18** ACOs in 20 RHMs
- **10,677** Physicians & Advanced Practice Professionals Committed to 16 Clinically Integrated Networks
- **47** Facilities (35 hospitals & 12 Continuing Care facilities) have Bundled Payment Programs as of April 1
- **21** RHMs with 116 Patient-Centered Medical Home Programs
- **1.8M** Attributed Lives, through 61 Risk- or Value-Based Reimbursement Programs

Note: Hospital, Home Care Agency, PACE Center, Other Continuing Care Facility, Employed Physicians, Affiliated Physicians
Our Mission Drives Our Vision and Strategy

We, Trinity Health, serve together in the spirit of the Gospel as a compassionate and transforming healing presence within our communities.

Our Core Values

- Reverence
- Commitment to those who are poor
- Justice
- Stewardship
- Integrity
Our Vision: What We Aspire to Be … and What We Are Becoming …

As a mission-driven innovative health organization, we will become a national leader in improving the health of our communities and each person we serve. We will be the most trusted health partner for life.

We serve diverse populations, with over 30 million people in our communities.

Building a “People-Centered Health System” Together

- **People-Centered Health System**
  - **Episodic Health Care Management for Individuals**
    - Efficient & effective episode delivery initiatives
  - **Population Health Management**
    - Efficient & effective care management initiatives
  - **Community Health & Well-being**
    - Serving those who are poor, other populations, and impacting the social determinants of health

**Better Health • Better Care • Lower Costs**
Transforming Communities Funding Opportunity

**Invest & Support**
Financial and Human Resources Through 2020

- **Community Engagement:**
  - COMMUNITY HEALTH WORKERS
  - Wrap-around services to address social determinants of health

- **Community Transformation:**
  - GRANTS
  - Policy, system, and environmental changes
  - LOANS
  - Community investing

Launch in November 2015.

Unprecedented investment $60 million (over 5 years) in community health interventions.

Leveraging Partnerships ...
Several national partners at the table.
Community Engagement

Deployment of 50 Community Health Workers
(Valued at $2.7 million per year)

- Up to 10 CHWs will be deployed at each targeted ACO
- Focus on the Duals
- Community Health Workers in 6 ACOs
- Advanced analytics to identify highest-risk patients
- Deploy CHWs & HUB / Pathways Model to address social needs

* Announcement embargoed until October 1, 2015

Community Transformation

GRANTS: Policy, System and Environmental Change
$3.5 million per year Trinity investment + $1.75 million per year community match.
Up to $500,000 per community per year for five years.

LOANS: $20 Million in Community Investing

- Tobacco-Free Living
- Physical Activity
- Healthy Eating and Obesity
- Housing
- Early Childhood
- Food Access
- Other Interventions
$2.5M to provide educational opportunity for DREAMers — creating an internal pipeline for bilingual / bicultural, American-trained physicians.

Unique partnership of two Catholic institutions and a faith-based community organization tied to our core values of Reverence, Justice, and Commitment to those who are the Poor.

Trinity Health Equity Roadmap: From Awareness to Action!

Continued development of our Focus on Healthcare for the Homeless.
Transforming Safety Net Care with a Focus on the Duals

- In 2013, over 10.7 million individuals were dually eligible for Medicare and Medicaid benefits.

- Dual eligible beneficiaries are among the poorest and sickest beneficiaries covered by either program.

- Most have multiple chronic conditions.

- Nearly half have significant mental illnesses.
In 2010, Duals accounted for a total of $284.5B in spending.

Today, spending is estimated to exceed $300B.

Spending on the “Duals” accounts for nearly 2% of GDP.

Racial Disparities: Minority Populations Disproportionately Dual Eligible

Non-Duals = 90.5% white vs. Duals = 68% white.

Minorities are over represented compared to the population of Medicare we serve.

Racial gap = Percent of minorities in the Duals category is 3X larger than in the non-Duals category.
Race / Ethnicity Varies Substantially Region: Calls for Localized Strategy Development

<table>
<thead>
<tr>
<th>Region</th>
<th>Minority</th>
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<tbody>
<tr>
<td>Mid-Atlantic</td>
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<tr>
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Transforming Safety Net Care with a Focus on the Duals

- Transforming care for the Duals is a key priority for CMS, with 13 demonstrations projects.
- Optimizing care for the Duals is a key priority for Trinity Health, too!
Transforming Safety Net Care with a Focus on the Duals

From the System Office, Trinity Health is Exploring Three Targeted Strategies for FY’16:

1. **Oregon – Idaho: Boise**
   Wrap-around services to address social determinants & complement Trinity Health Partners model

2. **West Michigan: Muskegon**
   Expand our community health worker model with specific focus on “Frail Elders”

3. **Mid-Atlantic: Camden & Philly**
   Launch primary care model focused on the Duals and high-Medicaid utilizers

Transforming, Healing Presence in the Communities We Serve

- **Community Health & Well-being**
  - Clinical Services:
    - Efficient & Effective Care Delivery through Trinity’s Safety Net System
  - Community Engagement:
    - Efficient & Effective Wrap Around Services Focusing on the Vulnerable & the Poor
  - Community Transformation:
    - Community Building Focusing on Built-Environment Economic Revitalization, Housing, & other Social Determinants of Health

- **Innovation**
  - Innovation in Care Delivery
  - Innovation in Technology
  - Innovation in Financing

- **Triple Aim**
  - Better health
  - Better care
  - Lower costs
Leveraging Community Benefit Efforts and Community Partnerships

Community Benefit Compliance

- All Trinity Health ministries have designated Community Benefit Officers.

- Emphasis placed on community collaboration to identify and address significant health needs unique to each hospital's community.

- In-house trainings, playbook and CHNA Guide help ensure compliance with new Community Benefit regulations.

- Trinity Health’s portfolio of programs are assessed and budgeted by each hospital to align with their CHNA and Implementation Strategies.
Community Benefit Compliance

Focus on results! Measuring and evaluating effectiveness of actions is required.

Measuring Impact:
Substantial investment in documenting outcomes.

Trinity Health’s portfolio of programs are assessed and budgeted by each hospital to align with their CHNA and Implementation Strategies

Standard reporting tool / Budgets approved by local governance.

Several Levels of Engagement

Board Leadership:
- Board of Directors
- PCC Committee
- RHM Boards

Exec. & Management Teams:
- Key champion CEOs
- Senior Leadership Team
- Other Leaders

Community Voices:
- Consumer / patient council
- Other advisors, including local and national partners

Many Sources of Input
Discussion…