

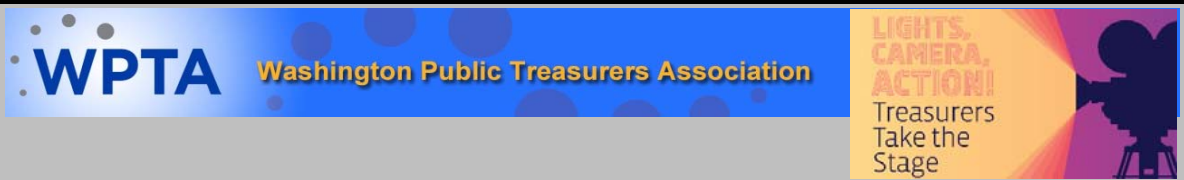
Wednesday 4.12.23

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Registration 9-3:00



Registration 4:30-6:30

Washington Approved Fixed Income Investments: a 101 session Coordinator: Staci Ashe, OST Speakers: James Rosenkoetter, OST Vanessa Hubbard McMichael, Wells Fargo	Small Governments: A Year in the Life of a City Treasurer Coordinator: Bonnie Overfield, Grant PUD Speakers: Eric Lowell, MRSC Cheryl Grant
Box Lunch	Break 12pm-1:00pm
Using Excel (Intermediate) Tips & Tricks - Focus on Pivot Tables Coordinator: Philip Steffen, City of Anacortes Speakers: Philip Steffen and Heiko Miles, City of Anacortes	Small Governments.... Continued
Break	Break 2:30 - 3:00pm
Using Excel ..... Continued	Small Governments.... Continued



Banquet in Ballroom Bar opens 5:30pm  
 Dinner served at 6:30pm

Thursday 4.13.23

7:30 AM			Breakfast (7:30-8:30)	 		
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11:00 AM	Registration 7:30-3:00					
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11:30 AM			Lunch/Business Meeting			
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Post Pandemic Leadership - What Local Government Leaders Need to Know Now  
 Coordinator: Noah Crocker, City of Port Orchard  
 Speaker: David Rabiner, Rabiner Resources

Leadership at the Ground Level - What Leadership Behaviors Look Like  
 Coordinator: Noah Crocker City of Port Orchard  
 Speaker: David Rabiner - Rabiner Resources

Your Financial Data Tells A Story - Is It The Right One? FIT Tool  
 Coordinator: Ann Strand, SAO  
 Presenter: Niles Kostick, SAO

Merchant Services - Why is Accepting Electronic Payments So Difficult?  
 Coordinator: Erin Graham, Key Bank  
 Speaker: Robert Gongwe, Key Bank

Investment Panel  
 Coordinator: Staci Ashe, OST  
 Speakers: James Rosenkoetter, OST, Scott Prickett, Chandler Asset Management, Julie Hughes, Chandler Asset Management, Luke Schneider, PFM Asset Management LLC

Break/Passing Time  
1:30 to 2:00

Panel: Mitigating Risk: Prepared, Not Scared  
 Coordinators: Jayne Pankratz, US Bank and Erin Graham, Key Bank  
 Speaker: Robbie Stedman, Chase Bank, Brittany Loyear, Wells Fargo, Randy Teddy, US Bank, Erin Graham, Key Bank

Cash: You've Got It, The Bad Guys Want It! How To Minimize ACH Fraud Risks.  
 Coordinator: Ann Strand, SAO  
 Speaker: Debbie Pennick, SAO

State Financing Options with the Treasurer's Office  
 Coordinator: Brianna May, OST  
 Speakers: Brianna May, OST, Destiny Duenas, OST

Cashflow Forecasting for Liquidity and Investments  
 Coordinator: Staci Ashe, OST  
 Speaker: Diane Campbell, Port of Seattle

Are You Prepared For A Cyber Attack?  
 Coordinator: Ann Strand, SAO  
 Speaker: Daniel Mann, SAO

DIY Investing - Managing or Starting a Small Portfolio  
 Coordinator: Steve Groom, City of Federal Way  
 Speaker: Steve Groom, City of Federal Way

Refreshment Break  
3:00 to 3:30

Public Sector Banking 101  
 Coordinators: Erin Graham, Key Bank and Jayne Pankratz, US Bank  
 Speakers: Pete Sullivan, Washington Federal, Ryan Petrik, Umpqua Bank

Federal Money-SAO Tips How to Navigate Single Audit  
 Coordinator: Ann Strand, SAO  
 Speaker: Julie Styrna, SAO

ESG Considerations and Labeled Muni Bonds  
 Coordinator: Alice Ostdiek, Stradling Law  
 Speakers: Deanna Gregory, Pacifica Law Group, Justin Monwai, Piper Sandler & Co.

Economic and Market Update  
 Coordinator: Staci Ashe, OST  
 Speakers: Scott Prickett, Chandler Asset Management

Managing Your Cash and Investments in a Raising Rate Environment  
 Coordinator: Bonnie Overfield, Grant PUD  
 Presenter: Luke Schneider, PFM Asset Management LLC

SAO -BARS Update  
 Coordinator: Ann Strand, SAO  
 Speaker: Christie Cowgill, SAO and Kayley Pagio, SAO

Banquet in Ballroom Bar opens 5:30pm  
 Dinner served at 6:30pm

Banking

Accounting

Debt

Investments

Treasury Management

Friday 4.14.23

7:30 AM			Breakfast (7:30-8:30)				
8:00 AM							
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9:00 AM	Legislative Updates with OST Coordinator: Brianna May, OST Speaker: Anna Borris, OST	Cash: You've Got It, The Bad Guys Want It! How To Minimize ACH Fraud Risks. Coordinator: Ann Strand, SAO Speaker: Debbie Pennick, SAO		Debt Hot Topics Coordinators: Alice Ostdiek, Stradling Law Group, Deanna Gregory, Pacifica Law Group Speakers: Alice Ostdiek, Stradling Law Group, Deanna Gregory, Pacifica Law Group	Debt, Credit Market, and Green Loan Update Coordinator: Erin Graham, Key Bank Speaker: Matt Zehnder, Key Bank	Panel: Mitigating Risk: Prepared, Not Scared Coordinator: Jayne Pankratz, US Bank Speakers: Erin Graham, Key Bank, Robbie Stedman, Chase Bank, Brittany Loyear, Wells Fargo, Randy Teddy, US Bank	Cash Forecasting: Planning for Success Coordinator: Bonnie Overfield, Grant PUD Presenters: Bryndon Ecklund & Angelina Johnson, Grant PUD Lindsay Sovde, Hilltop Securities
9:15 AM							
9:30 AM	Break/Passing Time 9:30 to 10:00						
9:45 AM							
10:00 AM	Public Sector Banking 101 Coordinators: Erin Graham, Key Bank and Jayne Pankratz, US Bank Speakers: Pete Sullivan, Washington Federal, Ryan Petrik, Umpqua Bank	Annual Report Training with SAO Coordinator: Ann Strand, SAO Speaker Kayley Pagio & Christie Cowgill, SAO		Bond Considerations in a Changing Interest Rate Environment Coordinator: Maggie Marshall, PFM Financial Advisors LLC Speakers: Michelle Brown, Tacoma Power, Alison Benge, Pacifica Law Group	Managing Your Cash and Investments in a Raising Rate Environment Coordinator: Bonnie Overfield, Grant PUD Presenter: Luke Schneider, PFM Asset Management LLC	Cyber Security - Are You Prepared for A Cyber Attack? Coordinator: Ann Strand, SAO Speaker: Daniel Mann, SAO	WPTA Certification Process Debt & Investment Policies Coordinator: Brianna May, OST Speakers: Nicole Muegge, Thurston County and Brianna May, OST
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Hotel Checkout is 11:00AM. Room door automatically locks at 11AM.



Wednesday April 12, 2023 Pre-Conference Sessions

**Title:** Washington Approved Fixed Income Investments: a 101 session

**Time:** 10:00 am– 12:00pm

**Coordinator:** Staci Ashe, Office of the State Treasurer

**Speakers:** Jim Rosenkoetter, Office of the State Treasurer  
Vanessa Hubbard McMichael, Wells Fargo

**Description:** Please join us for a fixed income 101 session, whereby we review instruments that align with Washington State law. Not only will we discuss various asset classes, with an emphasis on the most prominent ones, but we will also break down fixed income lingo and various yield metrics that are helpful to know before making investment decisions.

**Title:** Using Excel (intermediate) Tips & Tricks

**Time:** 1:00pm-4:30pm

**Coordinator:** Philip Steffen, City of Anacortes

**Speakers (Panel):** Heiko Miles, City of Anacortes  
Philip Steffen, City of Anacortes

**Description:** This Excel workshop teaches some of the tools our city uses most often to reconcile, verify, summarize, and analyze data. We will explain sumifs, countifs, vlookup, xlookup, and fuzzy look up functions. We will show you how to set up and navigate the complexity of PivotTables while taking advantage of their power. We will import data from other spreadsheets and external sources to create an automated report process. We will also touch on macros and Power Query which edits, sorts, filters, and transforms the imported data.

We encourage you to bring a computer to work through some sample spreadsheets. We also invite you to send us excel files that you wish to analyze, reconcile, or transform ... and need help with.

**Title:** Small Governments: A Year in the Life of a City Treasurer

**Time:** 10:00am-4:30pm

**Coordinator:** Bonnie Overfield, Grant County Public Utility District

**Speakers (Panel):** Eric Lowell, MRSC  
Cheryl Grant

**Description:** City treasurers face many deadlines throughout the year. This session will cover the various state and federal reports that must be filed throughout the year as well as the budgeting process. The presenters will cover terminology as well as tips and tricks to follow when preparing for the various reporting and budgeting deadlines.



Thursday April 13, 2023 Conference Sessions

**KEYNOTE SPEAKER:**

**Title:** Post Pandemic Leadership – What Local Government Leaders Need to Know NOW  
**Time:** 8:30am-11:30am  
**Coordinator:** Noah Crocker, City of Port Orchard  
**Speakers (Panel):** David Rabiner – Rabiner Resources  
**Description:** As we move on from these past two years, its clear many old rules have completely changed, and today’s managers now need to be operating much differently. This is especially true for local government managers who are forced to learn quickly how to create a competitive culture that attracts, retains, and motivates great people. WPTA is pleased to bring back international speaker David Rabiner to present to you how leadership has evolved and where it’s going. You not only don’t want to miss this, but your key staff would benefit by attending as well. You will all leave with the fundamentals for your own personal leadership plans and the incentive to implement them.

**BANKING TRACK:**

**Title:** Merchant Services- Why is Accepting Electronic Payments So Difficult? A Practical Approach to Managing the Process.  
**Time:** 12:30pm-1:30pm  
**Coordinator:** Erin Graham, Key Bank  
**Speakers:** Robert Gongwer, Key Bank  
**Description:** The proliferation of Electronic Payment acceptance is morphing, by doing so creating additional complexities, growing the number of vendors, and increasing reconciliation challenges. No longer is it “credit cards only through a single terminal.” If that wasn’t complex enough to manage, now there are different types of electronic payments to accept, different types of payment channels to receive payments through, and doing both while trying to align through the scope of PCI – yikes! No worries, this session will offer tactical steps to evaluate and consider how to best manage merchant services and your electronic payment process. It will be a combination of best practices, active sharing, and discovery of steps, attendees can carry back to their own organizations.

**Title:** Mitigating Risk: Prepared, Not Scared  
**Time:** 2:00pm-3:00pm  
**Coordinators:** Jayne Pankratz, US Bank and Erin Graham, Key Bank  
**Speakers:** Robbie Stedman, Chase Bank  
Brittany Loyear, Wells Fargo  
Randy Teddy, US Bank  
Erin Graham, Key Bank  
**Description:** How to Mitigate Risk – a new skill in your toolbox! Don’t be scared, be prepared! Learn from a panel of financial institutions to learn more about fraud trends and solutions.

**Title:** [Public Sector Banking 101](#)  
**Time:** 3:30pm-4:30pm  
**Coordinators:** Jayne Pankratz, US Bank and Erin Graham, Key Bank  
**Speakers:** Pete Sullivan, Washington Federal  
Ryan Petrik, Umpqua Bank

**Description:** Learn about the fundamentals of Public Sector Banking – How to read your analysis statement, understanding your banking relationship team and what to include when issuing an RFP or RFQ.

### **ACCOUNTING TRACK:**

**Title:** [Your Financial Data Tells A Story – Is It the Right One?](#)  
**Time:** 12:30pm-1:30pm  
**Coordinator:** Ann Strand, SAO  
**Speakers:** Niles Kostick, SAO

**Description:** After you file your government’s annual financial report with the State Auditor’s Office, SAO publishes that data in its online Financial Intelligence Tool, also known as FIT. FIT is a popular way for the public, reporters and legislators to access information about your government and its financial health. That’s why it’s so important that the data you submit in your annual report is error-free and on time. In this session, you’ll learn tips and tricks for improving your data quality, including how to use your reporting schedules and FIT to ensure the story your data tells is the right one.

**Title:** [Cash: You’ve Got It, the Bad Guys Want It! How to Minimize ACH Fraud Risks](#)  
**Time:** 2:00pm-3:00pm  
**Coordinator:** Ann Strand, SAO  
**Speakers:** Debbie Pennick, SAO

**Description:** When you think about cash handling internal controls, you might think about your front-line cashiers and how to minimize internal fraud risks. But what about those outside bad actors? You’ve got cash and they want it! Using Automated Clearing House (ACH) payments eases the administrative burden of processing checks and warrants, but this form of payment comes with its own risks. Are you aware of the internal controls that should be in place to defend against cyber criminals’ social engineering schemes to get your cash? Attend this session to learn ACH best practices to help you keep your ACH payments safe and secure.

**Title:** [Federal Money – SAO Tips How To Navigate Single Audit](#)  
**Time:** 3:30-4:30pm  
**Coordinator:** Ann Strand, SAO  
**Speakers:** Julie Styrna, SAO

**Description:** The recent influx of federal funding into our state means that local governments are spending more federal dollars than ever. Join SAO’s single audit expert for an overview of federal awards and the importance of policies to help guide the acceptance or renewal of new awards. We’ll also take a dive into Schedule of Expenditures of Federal Awards preparation, audit requirements, and methods you can use to assess, manage and monitor your federal programs. Even if you don’t directly manage federal programs, this session will help you better support your organization’s federal program oversight.

**Title:** SAO – BARS Update

**Time:** 3:30-4:30pm

**Coordinator:** Ann Strand, SAO

**Speakers:** Christie Cowgill & Kayley Pagio, SAO

**Description:** Join the Office of the Washington State Auditor’s annual filing specialists for an overview of the annual report components and reporting requirements. Included in the overview is a focus on the Schedule 01 for GAAP and Cash Basis local governments and how to file the Schedule 01 in the online reporting system. We will discuss potential errors, how to resolve those errors, and how to find additional resources and training opportunities.

### **DEBT TRACK:**

**Title:** State Financing Opportunities with the Treasurer’s Office

**Time:** 2:00pm-3:00pm

**Coordinator:** Brianna May, OST

**Speakers :** Destiny Duenas, OST  
Brianna May, OST

**Description:** Questions about your entity’s financing needs? Bring them to this session, where staff from the State’s LOCAL Program will discuss this low-cost tool for local governments to finance equipment and real estate, as well as other state financing sources.

**Title:** ESG Considerations and Labeled Muni Bonds

**Time:** 3:30-4:30pm

**Coordinators:** Alice Ost diek, Stradling Law

**Speakers:** Deanna Gregory, Pacifica Law Group  
Justin Monwai, Piper Sandler & Co.

**Description:** This panel will take a deeper look at the effects of incorporating Environmental, Social and Governance (ESG) factors in credit analysis and bond issuance in the municipal securities market. The panelists will discuss issues from “labeled” bonds to the incorporation of ESG criteria in traditional ratings analysis, and will address practical approaches to considerations surrounding ESG disclosure in primary offerings and continuing disclosure. Participants will also hear real-world examples on these topics from representatives of Washington state/local governments.

### **INVESTMENT TRACK:**

**Title:** Investment Panel

**Time:** 12:30 – 1:30pm

**Coordinator:** Staci Ashe, Office of the State Treasurer

**Speakers (Panel):** James Rosenkoetter, Office of the State Treasurer  
Scott Prickett, Chandler Asset Management  
Julie Hughes, Chandler Asset Management  
Luke Schneider, PFM Asset Management LLC

**Description:** Join your peers in this popular roundtable to discuss the trends and challenges in public fund investing. Brokers, advisors, and experienced investment officers share their perspective on a variety of factors that influence investment decisions including market conditions, policies, politics, etc.

**Title:** [Cashflow Forecasting for Liquidity and Investments](#)

**Time:** 2:00pm-3:00pm

**Coordinator:** Staci Ashe, Office of the State Treasurer

**Speaker:** Diane Campbell, Port of Seattle

**Description:** This session will cover how developing a cash forecast can help you manage liquidity and your investment portfolio.

**Title:** [Economic and Market Update](#)

**Time:** 3:30pm-4:30pm

**Coordinator:** Staci Ashe, Office of the State Treasurer

**Speaker:** Scott Prickett, Chandler Asset Management

**Description:** In this session, we will examine the current economic and market environment and future outlook. We will focus on the application of economic and market data in decision making and implications for investment portfolio strategy.

**Title:** [DIY Investing -Managing or Starting a Small Portfolio](#)

**Time:** 2:00pm-3:00pm

**Coordinator:** Steve Groom, City of Federal Way

**Speakers (Panel):** Steve Groom, City of Federal Way

**Description:** Managing a portfolio of \$10, 20, 50 million is both challenging and not your highest priority, because we have every area of Finance that are all more urgent. This is a how-to on starting an investment program, preparing yourself to manage investments [using 20 minutes a month](#), and a refresher on Investment 101. Even if you use a management firm (should you?) or put it all in the LGIP (you shouldn't), what are the top 10 things you MUST know and do yourself that they can't tell you or do for you? This is the one revenue source YOU contribute, maybe improve, for your agency.

**Title:** [Managing Your Cash and Investments in a Raising Rate Environment](#)

**Time:** 3:30pm-4:30pm

**Coordinator:** Bonnie Overfield, Grant Public Utility District

**Speaker:** Luke Schneider, PFM Asset Management LLC

**Description:** This session would provide the latest economic backdrop impacting short- and long-term fixed income markets and key considerations for cash management in a rising interest rate environment.

When you complete this session, you should be able to:

- List three current market themes.
- Define the Federal Funds target rate and how it affects cash and short-term investors.
- Recognize and discuss components of completing a cash flow analysis.



## TREASURY MANAGEMENT TRACK:

**Title:** Leadership at the Ground Level – What Leadership Behaviors Look Like

**Time:** 12:30pm-1:30pm

**Coordinator:** Noah Crocker, City of Port Orchard

**Speakers :** David Rabiner, Rabiner Resources

**Description:** It may be simple to describe what leadership *is*, but learning to *DO* exactly what leaders do can be a much bigger challenge for managers. As a follow up to the morning session, this one-hour session will look at the behavioral side of leadership, especially as it relates to attracting, retaining, and motivating talented employees. This session is about how you *make leadership happen*. You'll learn what you can start doing, stop doing, do more of, do less of, or just do differently.

**Title:** Are You Prepared for A Cyber Attack?

**Time:** 2:00-pm 3:00pm

**Coordinator:** Ann Strand, SAO

**Speakers :** Daniel Mann, SAO

**Description:** From phishing emails to ransomware and data breaches, local governments are increasingly becoming victims of more sophisticated, and complex cyberattacks. And the amount of damage these attacks cause is growing too. In this session, we'll look at what hackers want from your government and how they're evolving their attacks to get it. Then we'll take a dive into the role of leadership in strengthening your government's cybersecurity program with adequate resources, training, policies and more.



Friday April 14, 2023 Conference Sessions

**BANKING TRACK:**

**Title:** Mitigating Risk: Prepared, Not Scared  
**Time:** 8:30am-9:30am  
**Coordinator:** Jayne Pankratz, US Bank and Erin Graham, Key Bank  
**Speakers :** Robbie Stedman, Chase Bank  
Brittany Loyear, Wells Fargo  
Randy Teddy, US Bank  
Erin Graham, Key Bank

**Description:** How to Mitigate Risk – a new skill in your toolbox! Don't be scared, be prepared! Learn from a panel of financial institutions to learn more about fraud trends and solutions.

**Title:** Public Sector Banking 101  
**Time:** 10:00am-11:00am  
**Coordinators:** Jayne Pankratz, US Bank and Erin Graham, Key Bank  
**Speakers:** Pete Sullivan, Washington Federal  
Ryan Petrik, Umpqua Bank

**Description:** Learn about the fundamentals of Public Sector Banking – How to read your analysis statement, understanding your banking relationship team and what to include when issuing an RFP or RFQ.

**ACCOUNTING TRACK:**

**Title:** Cash: You've Got It, the Bad Guys Want It! How to Minimize ACH Fraud Risks  
**Time:** 8:30am-9:30am  
**Coordinator:** Ann Strand, SAO  
**Speakers :** Debbie Pennick, SAO

**Description:** When you think about cash handling internal controls, you might think about your front-line cashiers and how to minimize internal fraud risks. But what about those outside bad actors? You've got cash and they want it! Using Automated Clearing House (ACH) payments eases the administrative burden of processing checks and warrants, but this form of payment comes with its own risks. Are you aware of the internal controls that should be in place to defend against cyber criminals' social engineering schemes to get your cash? Attend this session to learn ACH best practices to help you keep your ACH payments safe and secure.

**Title:** Annual Report Training with SAO  
**Time:** 10:00am-11:00am  
**Coordinator:** Ann Strand, SAO  
**Speakers :** Kayley Pagio, SAO  
Christie Cowgill, SAO

**Description:** Join the Office of the Washington State Auditor’s annual filing specialists for an overview of the annual report components and reporting requirements. Included in the overview is a focus on the Schedule 01 for GAAP and Cash Basis local governments and how to file the Schedule 01 in the online reporting system. We will discuss potential errors, how to resolve those errors, and how to find additional resources and training opportunities.

### **DEBT TRACK:**

**Title:** Debt Hot Topics  
**Time:** 8:30am-9:30am  
**Coordinators/Speakers:** Alice Ost diek, Stradling Law Group  
Deanna Gregory, Pacifica Law Group

**Description:** This session will focus on the latest hot topics relating to the issuance of debt by local governments, covering State law, securities regulations, and tax matters. We will build upon a basic knowledge of debt issuance and dive into the topics that keep us up at night. Topics covered may include: the new tax increment financing legislation, expected SEC regulations relating to climate change disclosures in the corporate markets that may affect local government bond issuers, recent SEC enforcement actions, developments relating to tax matters such as reimbursement declarations, the anticipated process for implementing the Financial Data Transparency Act of 2022, and other emerging issues. Come prepared to ask your questions of our panelists on these or other questions of interest!

**Title:** Bond Considerations in a Changing Interest Rate Environment  
**Time:** 10:00am – 11:00am  
**Coordinator:** Maggie Marshall, PFM Financial Advisors LLC  
**Speakers (Panel):** Michelle Brown, Tacoma Power  
Alison Benge, Pacifica Law Group

**Description:** This session will include a discussion of the challenges (and opportunities!) surrounding capital planning and debt financing in the midst of a changing interest rate environment. Discussion topics will include:

- A brief overview of the current market – where are we today compared to recent years?
- “Bond tools in the toolbox” and what to watch out for when considering new products
- Considerations surrounding tax exemption and the timing of debt issuance – spend down of bond proceeds, potential for arbitrage, refunding options

### **INVESTMENT TRACK:**

**Title:** Managing Your Cash and Investments in a Raising Rate Environment  
**Time:** 10:00am-11:00am  
**Coordinator:** Bonnie Overfield, Grant Public Utility District  
**Speaker:** Luke Schneider, PFM Asset Management LLC

**Description:** This session would provide the latest economic backdrop impacting short- and long-term fixed income markets and key considerations for cash management in a rising interest rate environment.

When you complete this session, you should be able to:

- List three current market themes.
- Define the Federal Funds target rate and how it affects cash and short-term investors.
- Recognize and discuss components of completing a cash flow analysis.

**Title:** [WPTA Certification Program Debt & Investment Policies](#)

**Time:** 10:00am-11:00am

**Coordinator:** Brianna May, OST

**Speakers:** Nicole Muegge, Thurston County  
Brianna May, OST

**Description:** The Washington Public Treasurers Association offers two Certification programs to help establish guidelines for the sound investment of public funds and the issuance of Debt. The WPTA Investment Policy Certification and WPTA Debt Policy Certification programs help protect your government's finance professionals, provides guidance for your elected officials, transparency for your citizens, and direction for your broker dealers and finance teams. Please join members of the respective review committees to learn what makes up sound investment and debt policies and learn about what these WPTA Programs can offer you.

### ***TREASURY MANAGEMENT TRACK:***

**Title:** [Legislative Updates With the OST](#)

**Time:** 8:30am-9:30am

**Coordinator:** Brianna May, OST

**Speaker:** Anna Borris, OST

**Description:** This class will be a discussion on the legislative priorities of the State Treasurer's Office, including reflections on the legislative session and impacts on local governments.

**Title:** [Cash Forecasting: Planning for Success](#)

**Time:** 8:30am-9:30am

**Coordinator:** Bonnie Overfield, Grant Public Utility District

**Speakers:** Bryndon Ecklund, Grant Public Utility District  
Angelina Johnson, Grant Public Utility District  
Lindsay Sovde, Hilltop Securities

**Description:** This session will explore the fundamentals of strategic cash forecasting, and how treasury can collaborate cross-functionally with FP&A and other finance teams to plan for their organizations' future. We will outline ways in which treasury insight and engagement can improve the quality of all forecasts and, consequently, support clearer strategic decisions across an organization.

**Title:** [Debt, Credit Market, and Green Loan Update](#)

**Time:** 8:30am-9:30am

**Coordinator:** Erin Graham, Key Bank

**Speaker :** Matt Zehnder, Key Bank

**Description:** This session will provide an overview of current events in the debt and credit markets, with a special focus on the green loan market.

**Title:** [Are You Prepared for A Cyber Attack?](#)

**Time:** 10:00am-11:00am

**Coordinator:** Ann Strand, SAO

**Speakers :** Daniel Mann, SAO

**Description:** From phishing emails to ransomware and data breaches, local governments are increasingly becoming victims of more sophisticated, and complex cyberattacks. And the amount of damage these attacks cause is growing too. In this session, we'll look at what hackers want from your government and how they're evolving their attacks to get it. Then we'll take a dive into the role of leadership in strengthening your government's cybersecurity program with adequate resources, training, policies and more.