Novogradac 2026 Fall Opportunity Zones Conference

October 29-30 | Fairmont Washington D.C. Georgetown

WEDNESDAY, October 28, 2026

9:00 am - 12:00 pm: Opportunity Zones Basics Workshop

Learning objective(s):

- Define qualified opportunity funds, qualified opportunity zone property and qualified opportunity zone business property.
- Explain how tax benefits are calculated under different OZ investment scenarios.
- Describe how the OZ incentive connects investors with qualifying businesses and investments.

Instructional delivery method: Group live
Program level: Basic
Prerequisites: None
Advance preparation required: None
Recommended field of study: Taxes
Recommended CPE credit: 3

1:00 pm - 4:00 pm: Beyond OZ Basics Workshop

Learning objective(s):

- Describe planning, financing and compliance considerations that arise in more complex OZ scenarios.
- Explain approaches to managing and deploying debt and equity proceeds, including timing considerations.
- Explain how incentive requirements affect the application of the OZ incentive in practice.

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Taxes
Recommended CPE credit: 3

THURSDAY, October 29, 2026

10:00 am - 11:15 am: Washington Report

Learning objective(s):

- Identify how evolving OZ policy and legislative developments may influence investment decisions, capital deployment and long-term planning

Instructional delivery method: Group live
Program level: Update
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1.5

11:30 am - 12:30 pm: Sizing Up Investor Demand

Learning objective(s):

- Identify how changes in OZ regulations, investment strategy and outside economic factors may influence investment in new OZs

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Economics
Recommended CPE credit: 1

1:30 pm - 2:30 pm: Where Capital Meets Community

Learning objective(s):

- Identify how partnerships with mission-driven organizations support OZ investments through approaches to layering capital, addressing affordability goals and aligning with community priorities

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None

Recommended field of study: Finance
Recommended CPE credit: 1

2:45 pm - 3:45 pm: Interpreting OZ Guidance

Learning objective(s):

- Recognize how Treasury guidance and evolving OZ rules affect investment decisions, valuation, structuring, reporting and other compliance considerations

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Specialized Knowledge
Recommended CPE credit: 1

4:00 pm - 5:00 pm: Case Studies: When Deals Go Sideways

Learning objective(s):

- Identify how sponsors and advisors address stalled projects, partner disputes, capital gaps and restructuring while maintaining OZ compliance

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Specialized Knowledge
Recommended CPE credit: 1

FRIDAY, October 30, 2026

9:00 am – 9:55 am: Getting Down to (Operating) Business

Learning objective(s):

- Identify the capital needs, compliance considerations, barriers, cash flow constraints and liquidity approaches that affect OZ operating business investments

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Finance
Recommended CPE credit: 1

10:30 am – 11:25 pm: Making Impact Measurable

Learning objective(s):

- Identify how OZ 2.0 reporting requirements, CRA alignment, impact documentation and reporting considerations are incorporated into OZ transactions and deal execution

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Specialized Knowledge
Recommended CPE credit: 1

11:30 am – 12:25 pm: Deal or No Deal

Learning objective(s):

- Identify how key risks, assumptions, decision points and underwriting considerations influence OZ investment decisions

Instructional delivery method: Group live
Program level: Intermediate
Prerequisites: A basic understanding of the OZ incentive
Advance preparation required: None
Recommended field of study: Finance
Recommended CPE credit: 1

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