



Preparing Enterprise Content for SAP AI

Example of Enhancing Joule with OpenText Aviator and Agentic AI

Brian Benoît - Principal Solutions Consultant



Why AI struggles to deliver impact

87%

Poor data quality is preventing value realization

PwC – 2026 Digital Trends in Operation

70%

Cannot ground AI in the majority of their content

Barc – Harnessing Unstructured Data for AI Innovation

42%

abandoned most of their AI initiatives before production

S&P Global

AI as a multiplier, not a replacement

- People won't be replaced by AI, people will be replaced by people who know how to **leverage AI better** – Dr William Gray Roncal – Johns Hopkins
- There are **2 types of AI users**: you're either using it to 'learn everything' or 'so you don't have to learn anything' – Mark Cuban

Reality of AI – managing consumption

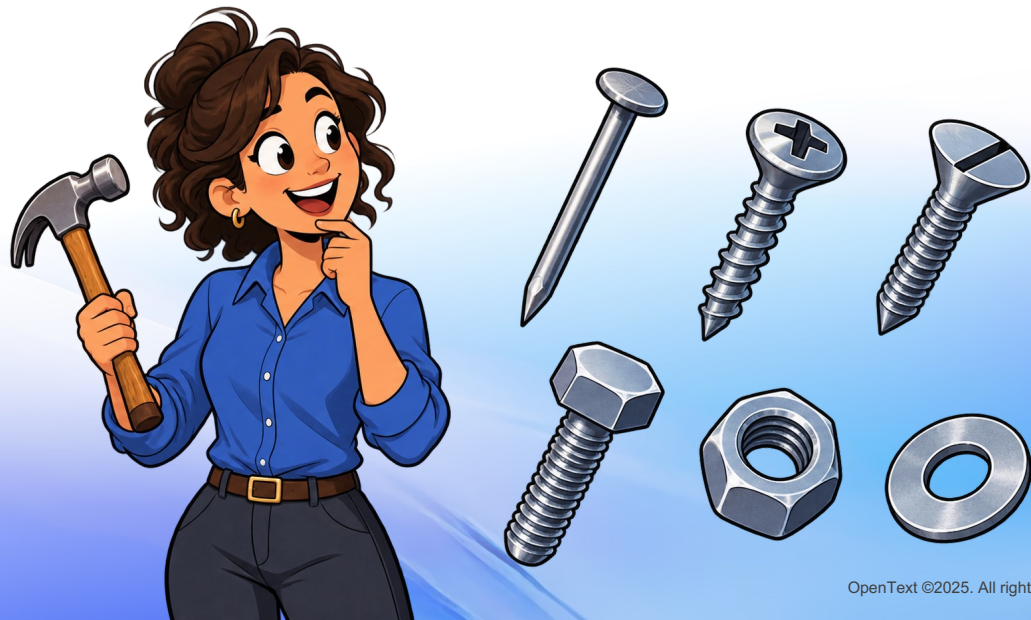
- LLM cost reduction is dependent on both hardware updates and model improvements
- For the first time in history, humans are *cheaper* than software
- 43% of decision makers reported \$2 million or more in cost of AI Security incidents in the past year
- The cost of the average consumer prompt call is 20x the price consumers are charges
 - Consumption models are already happening

The Mandate

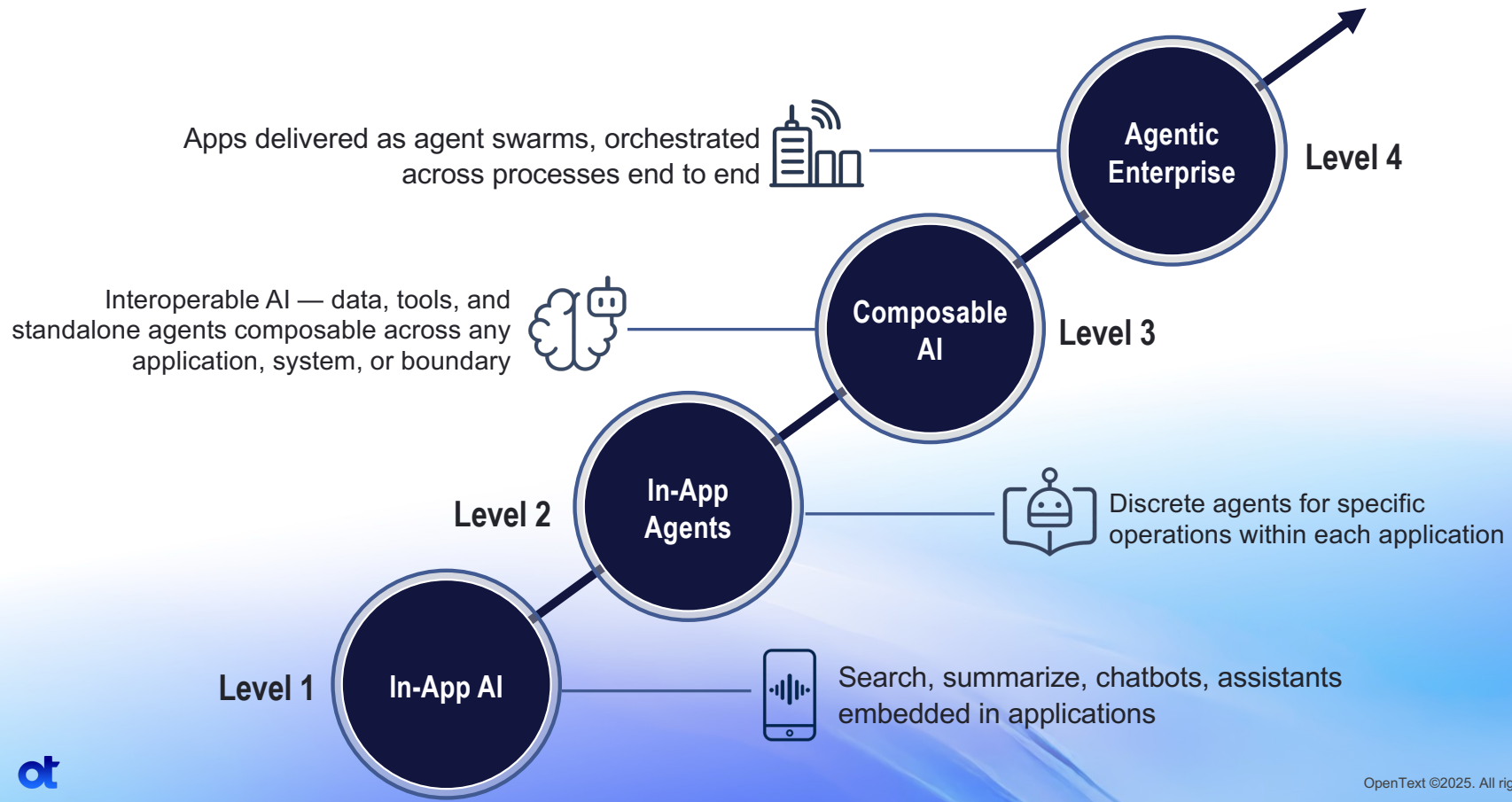


The Result

- Assumes AI is the answer to every problem
- Struggles to identify and prioritize the right use cases
- Pursues AI initiatives that don't align to business goals
- Moves forward before the data, content, or process is ready



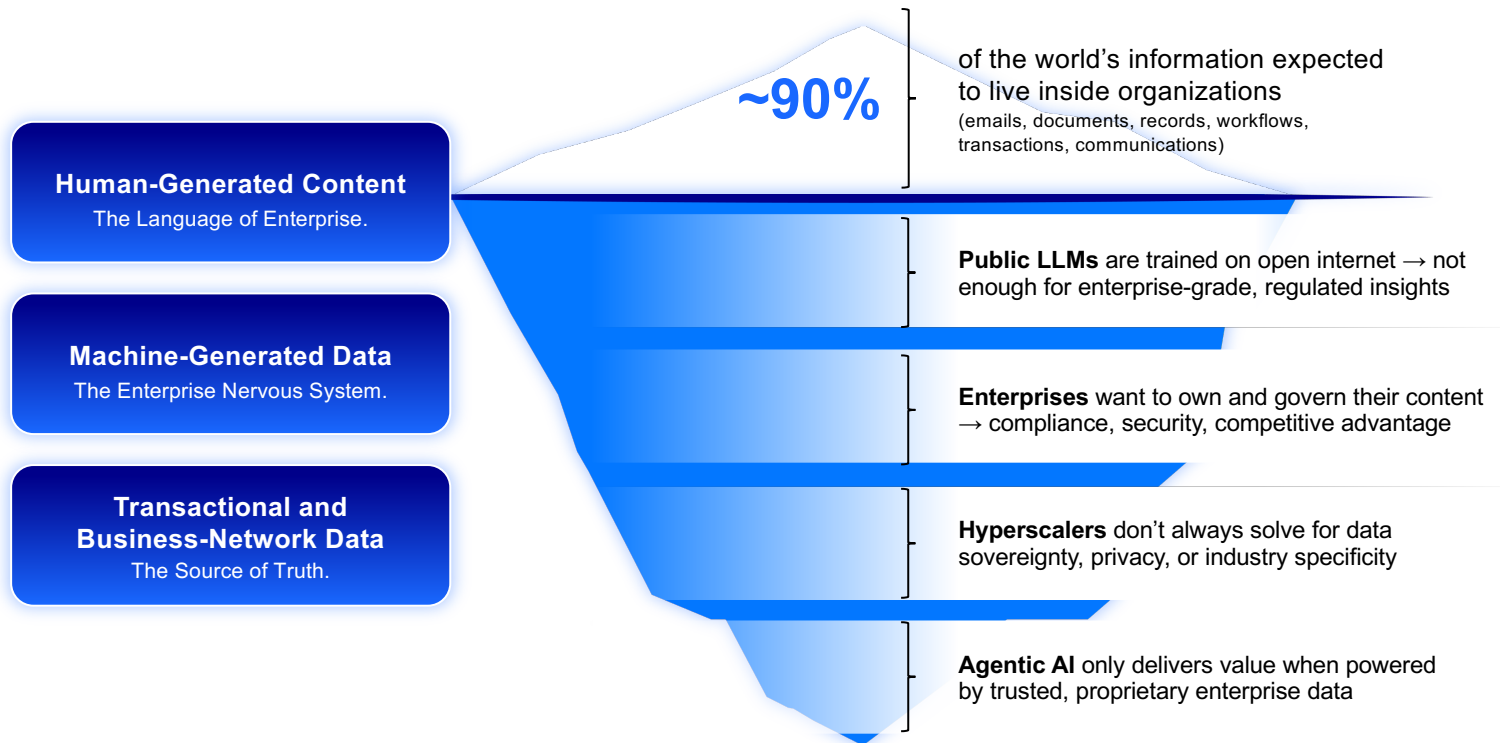
Enterprise AI Transformation Framework



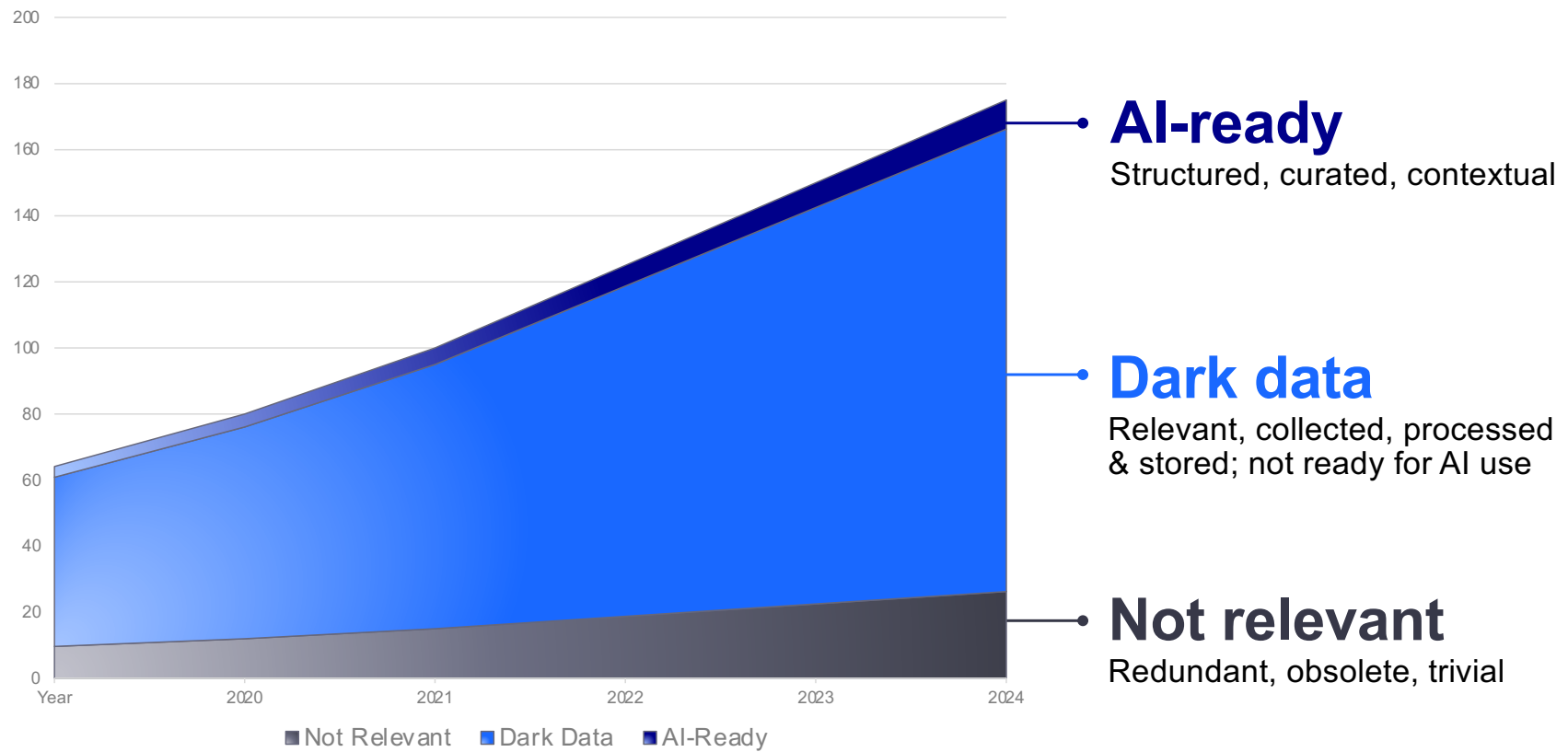
An abstract digital artwork featuring a vast, undulating landscape composed of numerous small, overlapping geometric shapes, primarily triangles and polygons. The color palette is dominated by various shades of blue, ranging from deep navy and indigo in the lower and right portions to lighter, almost white and pale blue in the upper left, where a soft, hazy glow suggests a light source. The overall effect is one of depth and movement, resembling a stylized topographical map or a digital terrain. Centered horizontally and slightly below the vertical midpoint, the text "Making Content Ready for AI" is displayed in a clean, white, sans-serif typeface. The text is sharp and legible against the darker blue background.

Making Content Ready for AI

Without Data, there is no Context. Without Context, Enterprise AI fails.



AI Readiness



What Enterprises Must Do Now

1. Discover

Inventory and classify your data estate

2. Connect

Connect the dots across your enterprise

3. Act

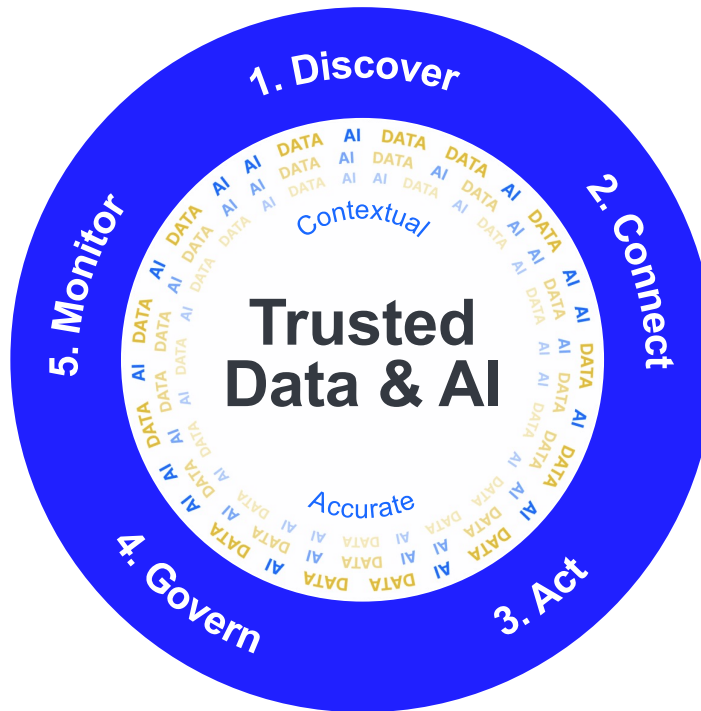
Design domain specific AI agents

4. Govern

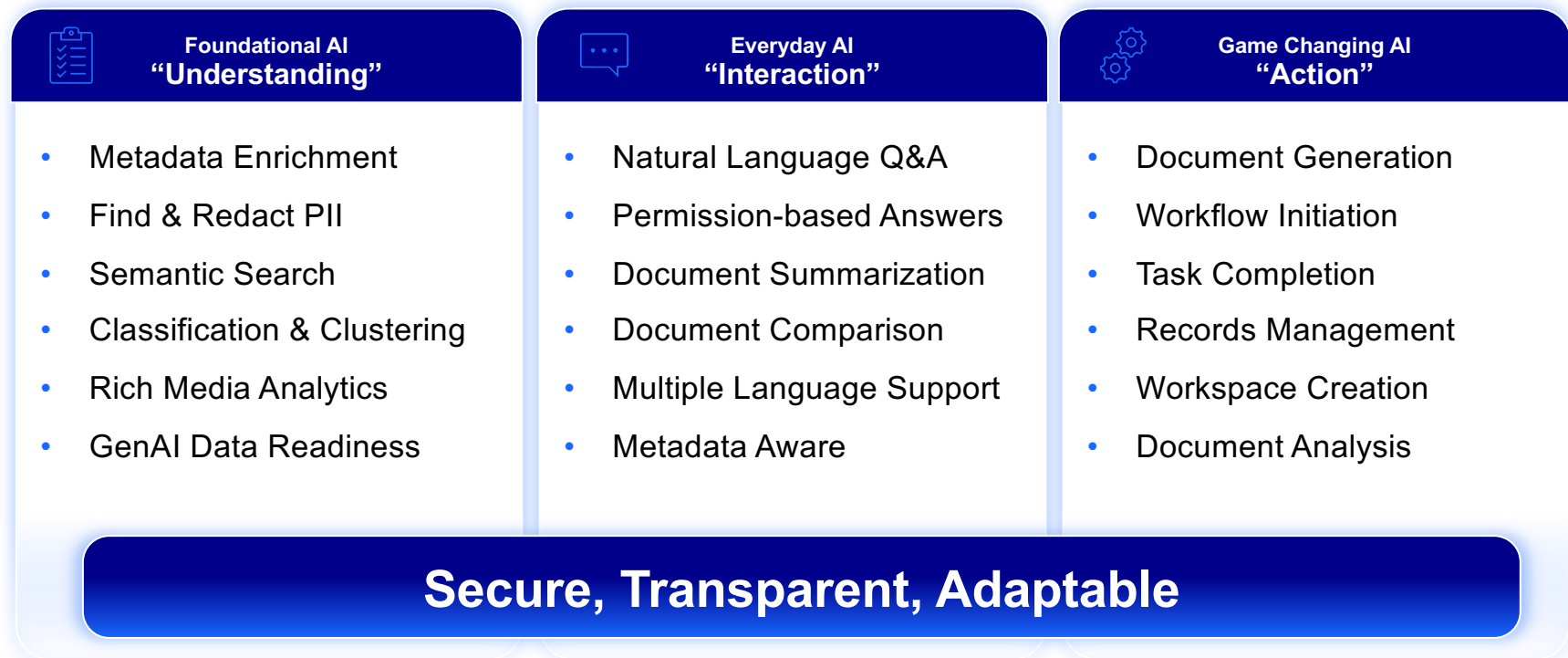
Build in trust by design

5. Monitor

Tune securely. Deploy responsibly.



From Insight to Action: A Unified AI Strategy

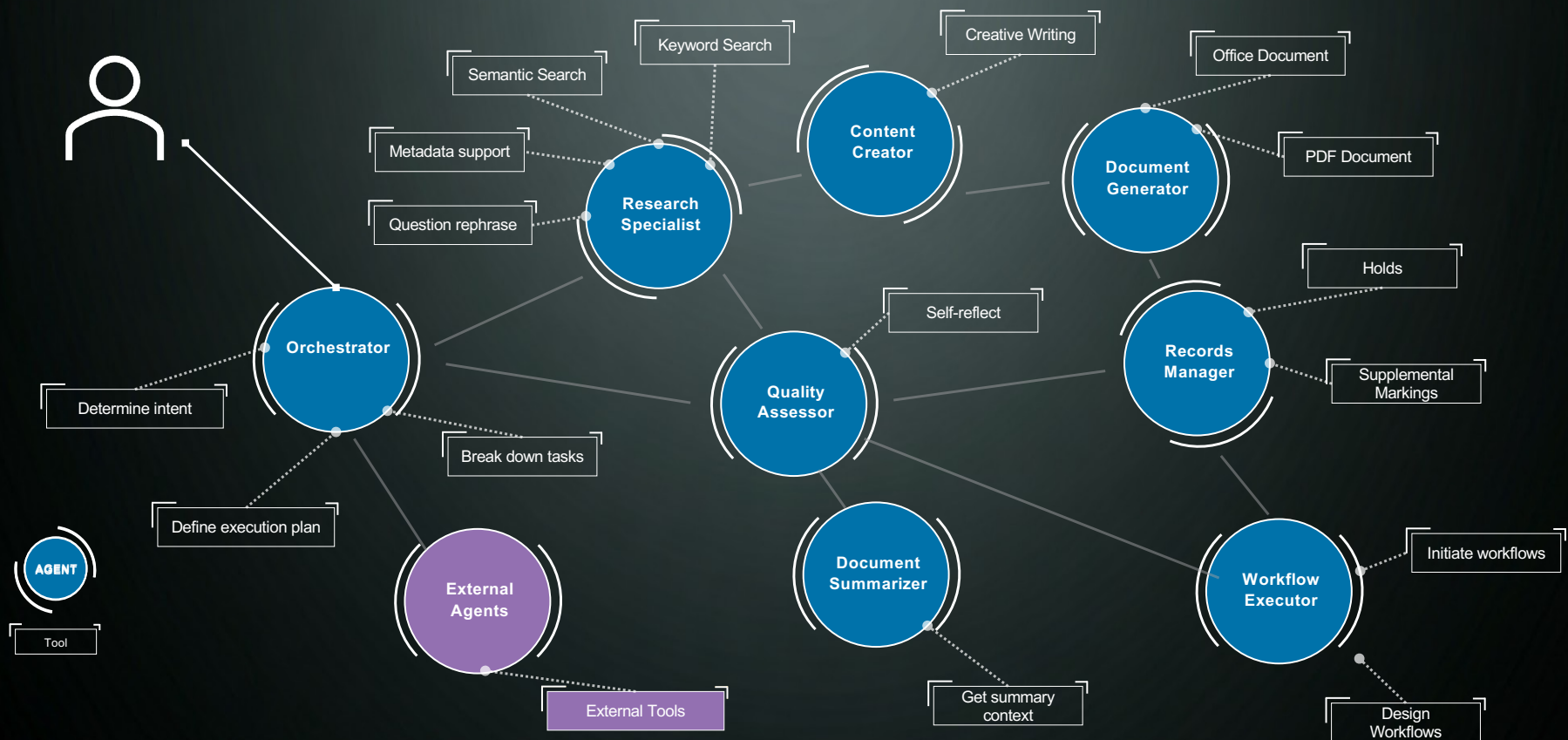




Digital Worker

- A virtual 'agent' that has:
- Defined persona / role
- Defined outcome / goal
- One or more tasks that are needed to deliver the outcome
- Access to knowledge sources that are needed to complete the task(s)
- Access to tools that are required to complete the task(s)
- The ability to 'remember' information while executing the task(s) and between each execution so that it can learn from previous runs

Specialized Agents with Tool Integrations



AI to AI

Empowering AI with context, trust and actionability

Together, they transform business content into trusted, actionable insights.

Solving content sprawl

Business documents are **scattered across leading systems**, making them hard to find and act on in real time.

+

Fully-grounded AI is essential

AI Agents are powerful, but without **access to business content**, their answers remain incomplete.

+

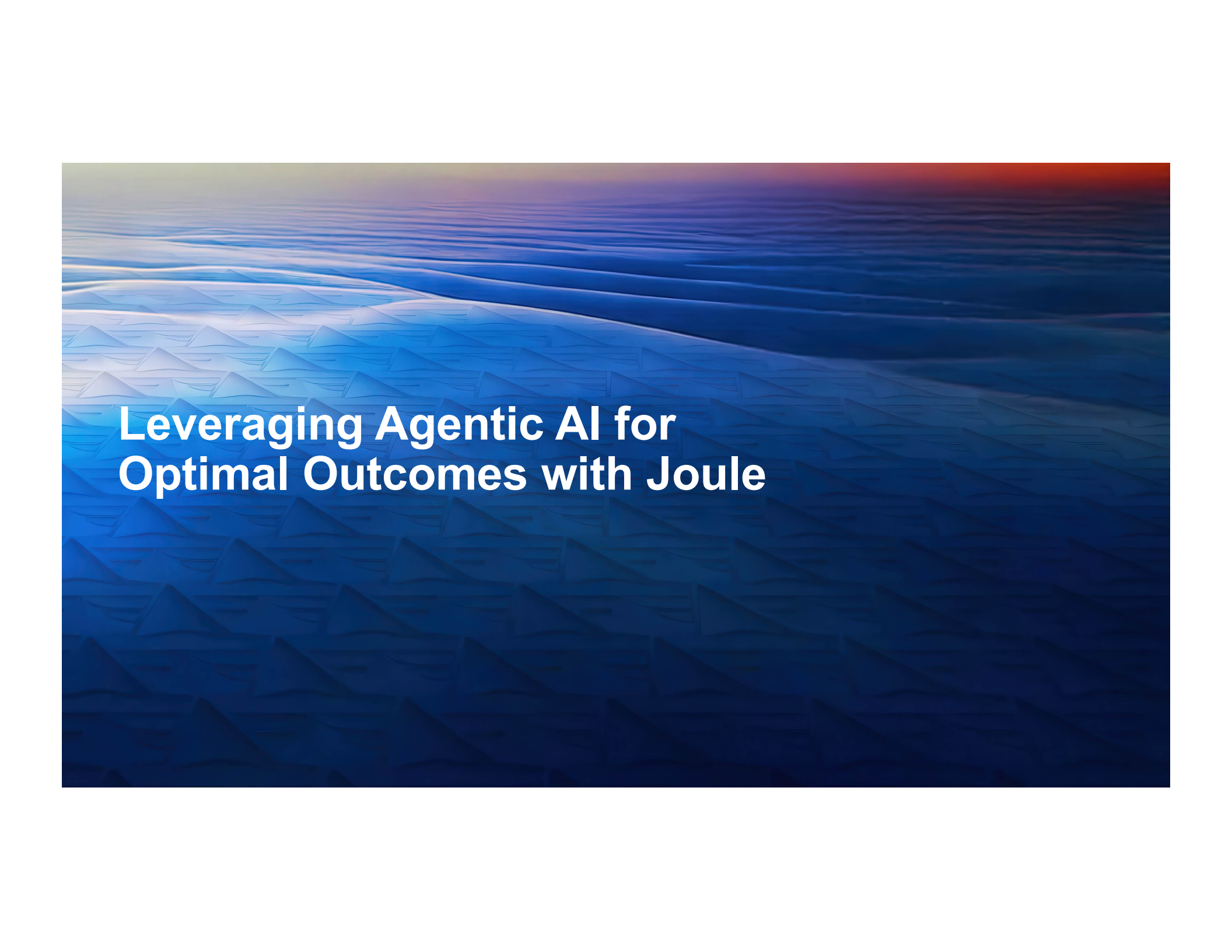
Ensuring trust & governance

AI must operate within **enterprise guardrails** including **security, compliance** and **auditability** and always respect user **permissions** and access controls.

+

Innovation opportunity

First **AI-to-AI integrations** turning business content into actions with Agentforce, Agentspace, Copilot, Joule and Content Aviator powering the next generation of enterprise AI.

An abstract background image featuring a low-poly, geometric landscape in shades of blue and white. The terrain consists of numerous small, triangular peaks and valleys, creating a textured, crystalline appearance. A soft gradient of light blue and white at the top suggests a bright sky or a distant horizon, while the bottom transitions into a deep, dark blue. The overall effect is one of depth and digital artistry.

Leveraging Agentic AI for Optimal Outcomes with Joule

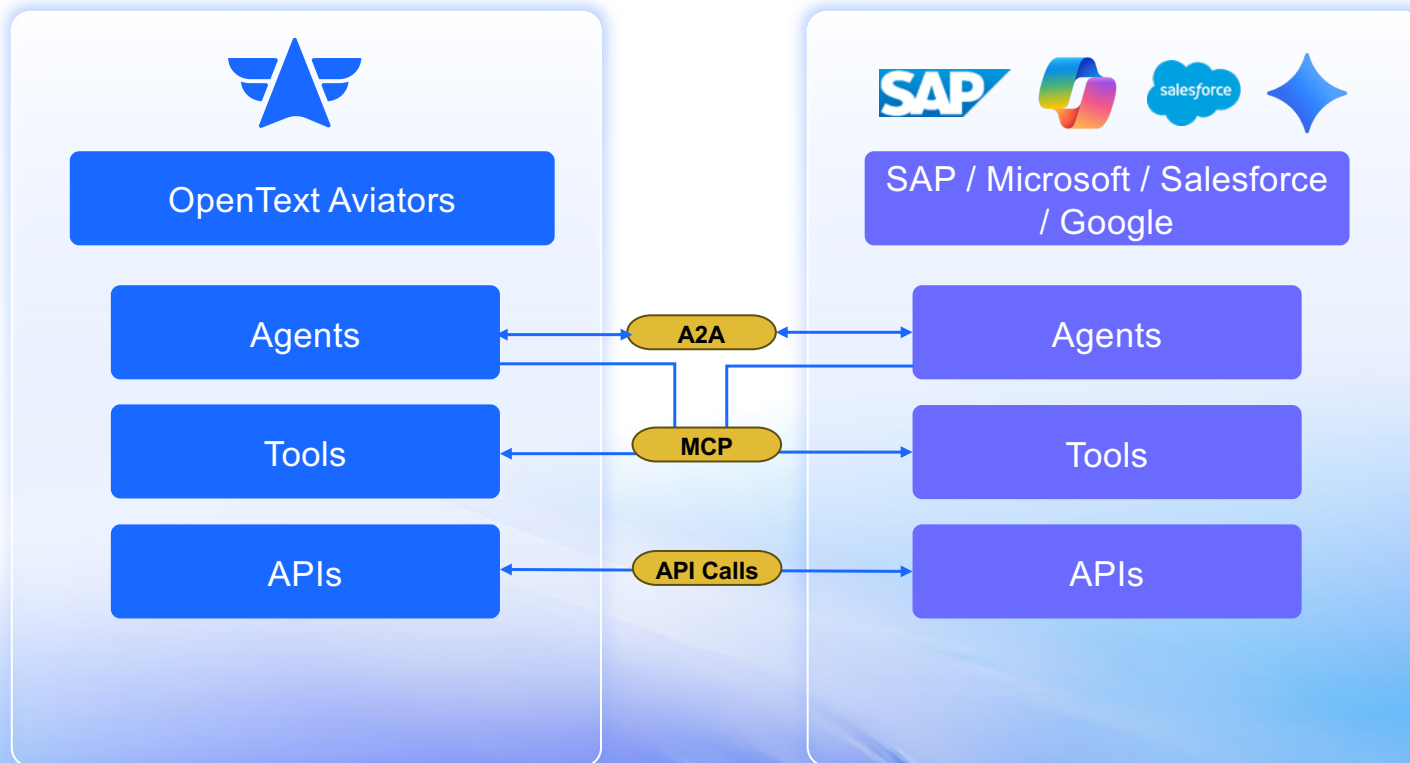


opentext™
Content Aviator

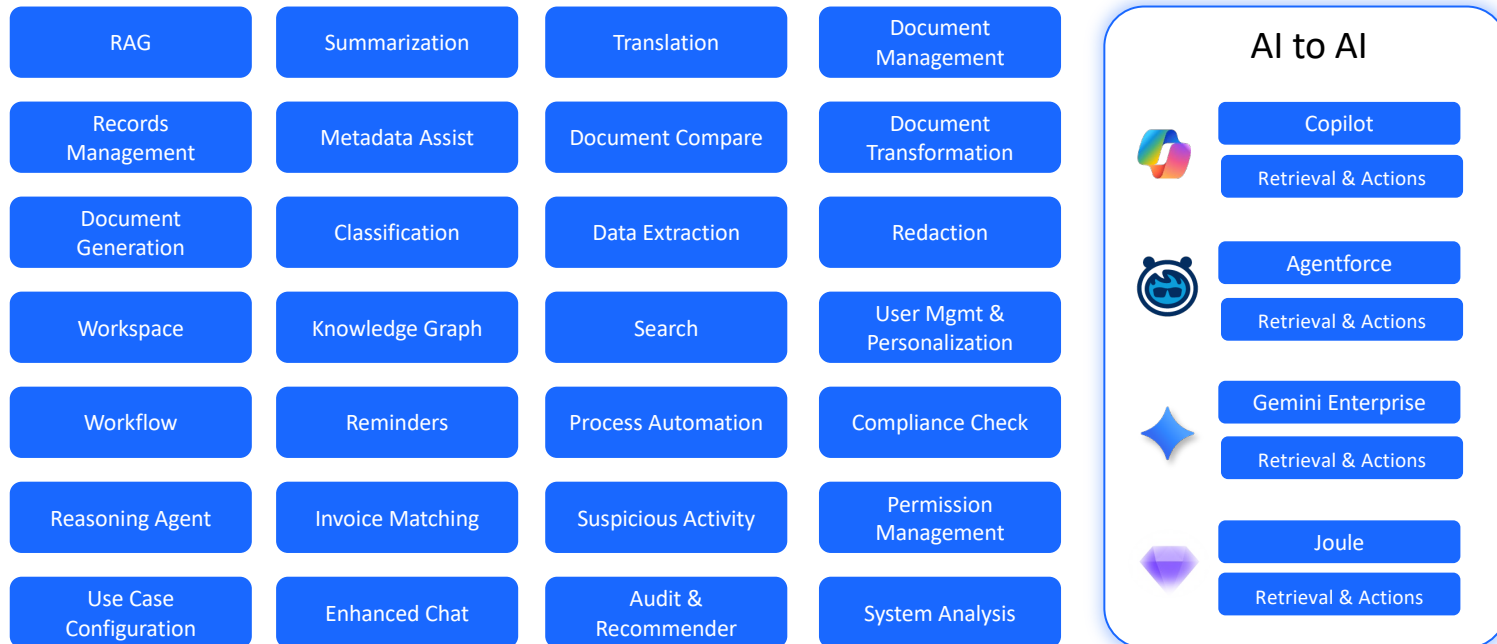
**Safe, relevant, secure
and trusted AI** with
retrieval augmented
generation (RAG)

Ecosystem integrations

Open platform for AI



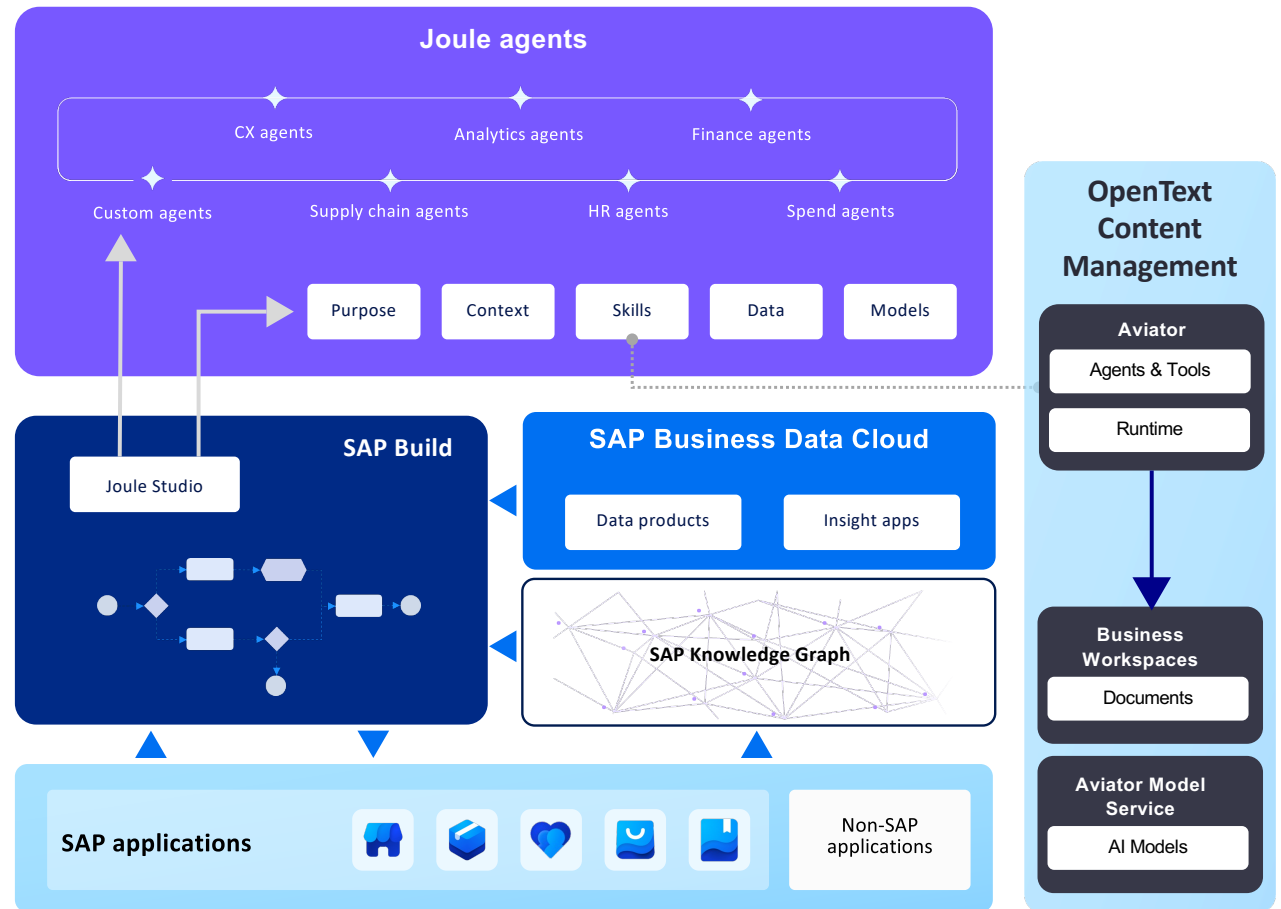
July: Introducing a fleet of Aviator agents



Joule Studio & OpenText Aviator

Stronger Together

Build **Joule skills** and custom AI agents for specific business needs, **enhancing them with Aviator's knowledge of unstructured business data and documents**.



Intelligent knowledge hub with Content Aviator & Joule

Ask questions, get answers

- Use natural language to ask complex questions about your archived content. Content Aviator reads, understands, and summarizes information from thousands of documents to give you a direct answer.

Accelerate business insight and decision-making

- Instantly find critical information for audits, contract negotiations, or customer service without manual searching.

Boost user productivity across the enterprise

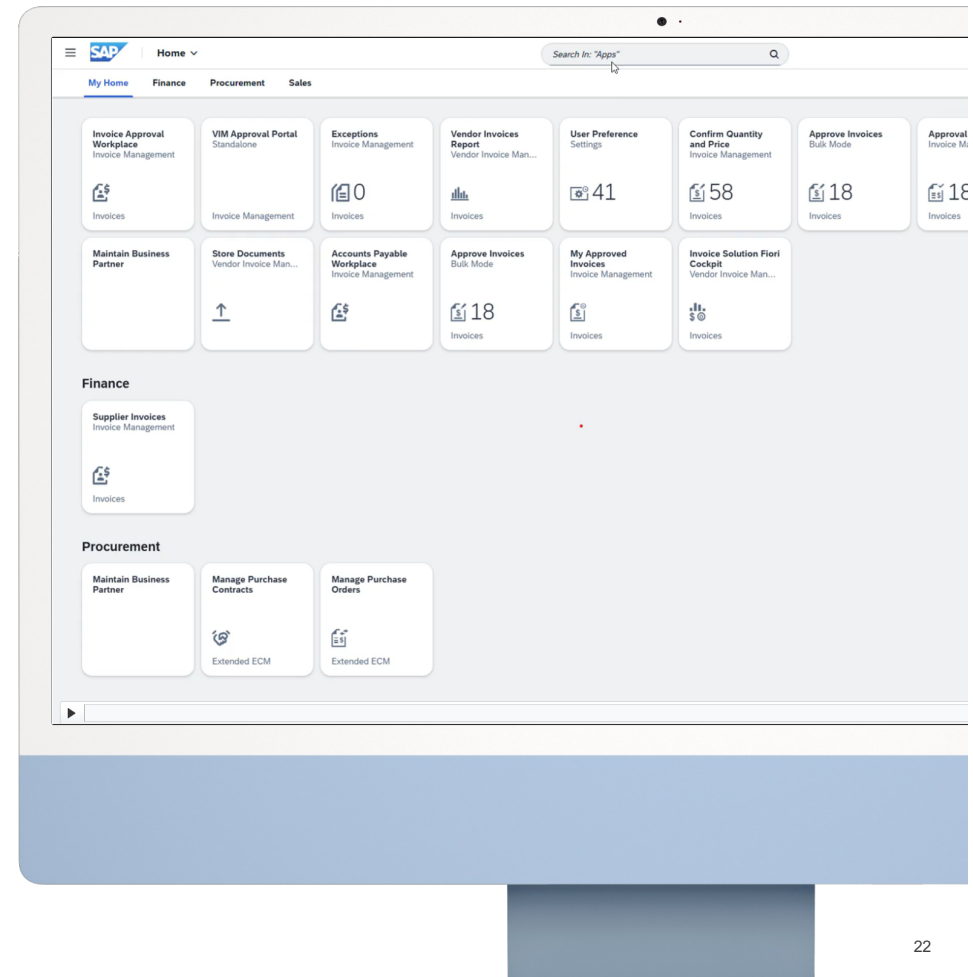
- Empower every user – from finance to sales – tap into your company's collective knowledge, turning your archive into a competitive advantage.

Joule meets VIM Scenario 1

Phyllis Lindstrom organizes the sales training for Innovate's next-generation CRM solution under the project name "Synapse".

She picks Schumacher & Busch for trainings in German and Smith, Boyd, Rossi for all international trainings. Both vendors submit their invoices via e-mail after completion of all training sessions.

Phyllis loves to work focused and efficiently and uses a short break to check for the invoices.



Invoice Approval Workplace
Invoice Management



Invoices

VIM Approval Portal
Standalone

Invoice Management

Exceptions
Invoice Management



0
Invoices

Vendor Invoices Report
Vendor Invoice Man...



Invoices

User Preference
Settings



41

Confirm Quantity and Price
Invoice Management



58
Invoices

Approve Invoices
Bulk Mode



18
Invoices

Approval
Invoice Management



18
Invoices

Enter Cost Assignment
Advanced



80
Invoice Management

Maintain Business Partner

Store Documents
Vendor Invoice Man...



Accounts Payable Workplace
Invoice Management



Approve Invoices
Bulk Mode



18
Invoices

My Approved Invoices
Invoice Management



Invoices

Invoice Solution Fiori Cockpit
Vendor Invoice Man...



Invoices

Finance

Supplier Invoices
Invoice Management



Invoices

Procurement

Maintain Business Partner

Manage Purchase Contracts



Extended ECM

Manage Purchase Orders



Extended ECM

Sales

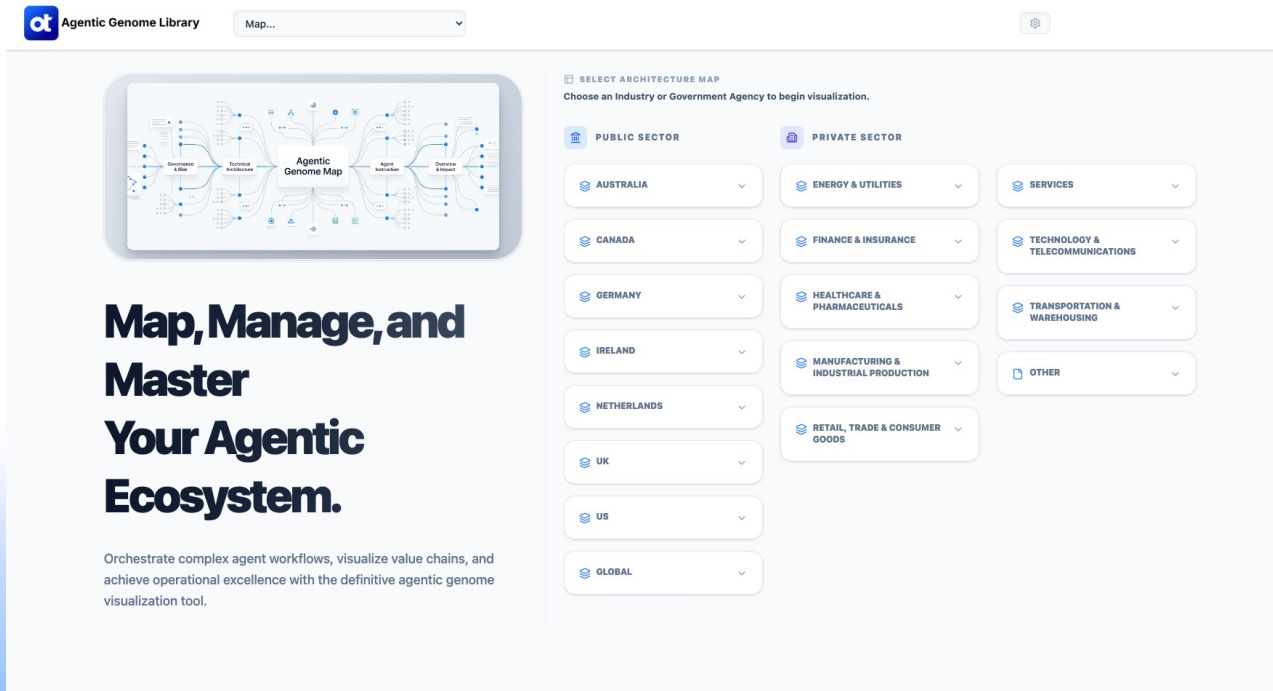
OpenText AI Architecture



* Coming soon

The Agentic AI Genome

- Assess AI Readiness
- Tool to find use cases



The screenshot displays the 'Agentic Genome Library' interface. At the top, there is a logo and a search bar labeled 'Map...'. Below this, a large map visualization is shown, titled 'Agentic Genome Map', which illustrates a complex network of interconnected nodes and lines, representing the 'Genomic & Map' and 'Technical Architecture' components. To the right of the map, a section titled 'SELECT ARCHITECTURE MAP' prompts the user to 'Choose an Industry or Government Agency to begin visualization.' This section is divided into two columns: 'PUBLIC SECTOR' and 'PRIVATE SECTOR'. The 'PUBLIC SECTOR' column lists various countries: AUSTRALIA, CANADA, GERMANY, IRELAND, NETHERLANDS, UK, US, and GLOBAL. The 'PRIVATE SECTOR' column lists various industries: ENERGY & UTILITIES, FINANCE & INSURANCE, HEALTHCARE & PHARMACEUTICALS, MANUFACTURING & INDUSTRIAL PRODUCTION, RETAIL, TRADE & CONSUMER GOODS, SERVICES, TECHNOLOGY & TELECOMMUNICATIONS, and TRANSPORTATION & WAREHOUSING. Below the map, the text 'Map, Manage, and Master Your Agentic Ecosystem.' is prominently displayed, followed by a description: 'Orchestrate complex agent workflows, visualize value chains, and achieve operational excellence with the definitive agentic genome visualization tool.'

Map, Manage, and Master Your Agentic Ecosystem.

Orchestrate complex agent workflows, visualize value chains, and achieve operational excellence with the definitive agentic genome visualization tool.

SELECT ARCHITECTURE MAP
Choose an Industry or Government Agency to begin visualization.

PUBLIC SECTOR

- AUSTRALIA
- CANADA
- GERMANY
- IRELAND
- NETHERLANDS
- UK
- US
- GLOBAL

PRIVATE SECTOR

- ENERGY & UTILITIES
- FINANCE & INSURANCE
- HEALTHCARE & PHARMACEUTICALS
- MANUFACTURING & INDUSTRIAL PRODUCTION
- RETAIL, TRADE & CONSUMER GOODS
- SERVICES
- TECHNOLOGY & TELECOMMUNICATIONS
- TRANSPORTATION & WAREHOUSING
- OTHER

Stop by our Booth to find out how you can win a complimentary

- Agentic AI Genome Assessment
- AP Automation Assessment
- SAP Content Management Trial
- Pass to OpenText World



October 19-22, Hyatt Regency
Orlando, FL | opentextworld.com

Get a faster read on what's next

Hear directly from people putting enterprise AI into practice and shaping the OpenText roadmap.
Come away with the context you need to decide what deserves your attention now and what to focus on next.

Find the folks who know your world best

Meet the people operating in your industry, using the same products, and tackling the same pressures to secure trusted data for AI, improve how work gets done, and find fundamentally new ways to run the business. Return home with ideas to test and pitfalls to avoid.

Go deep. Stay relevant.

Dig into the details with the OpenText solutions you care most about.
See them in action and get your toughest questions answered by the experts who built them. Leave with new ideas for getting more value out of your technology and data.

See AI at work inside OpenText

Learn how OpenText became its own "client zero," deploying 70+ solutions across a hybrid and multi-cloud environment to test, scale, and refine real-world innovation. Leave with practical ideas and proven approaches for turning AI ambition into greater responsiveness, healthier margins, and faster recovery when things go wrong.

Why should clients attend?

100+
sessions

60+
exhibits

10+
keynotes



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The background is an abstract digital illustration. It features a series of horizontal, wavy bands of varying shades of blue, from deep navy to light sky blue. These bands create a sense of depth and movement, resembling a stylized ocean or a topographical map. At the very top, a thin horizontal band of color transitions from red on the left to yellow and green on the right, suggesting a sunset or sunrise. The overall composition is clean and modern.

Q & A



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