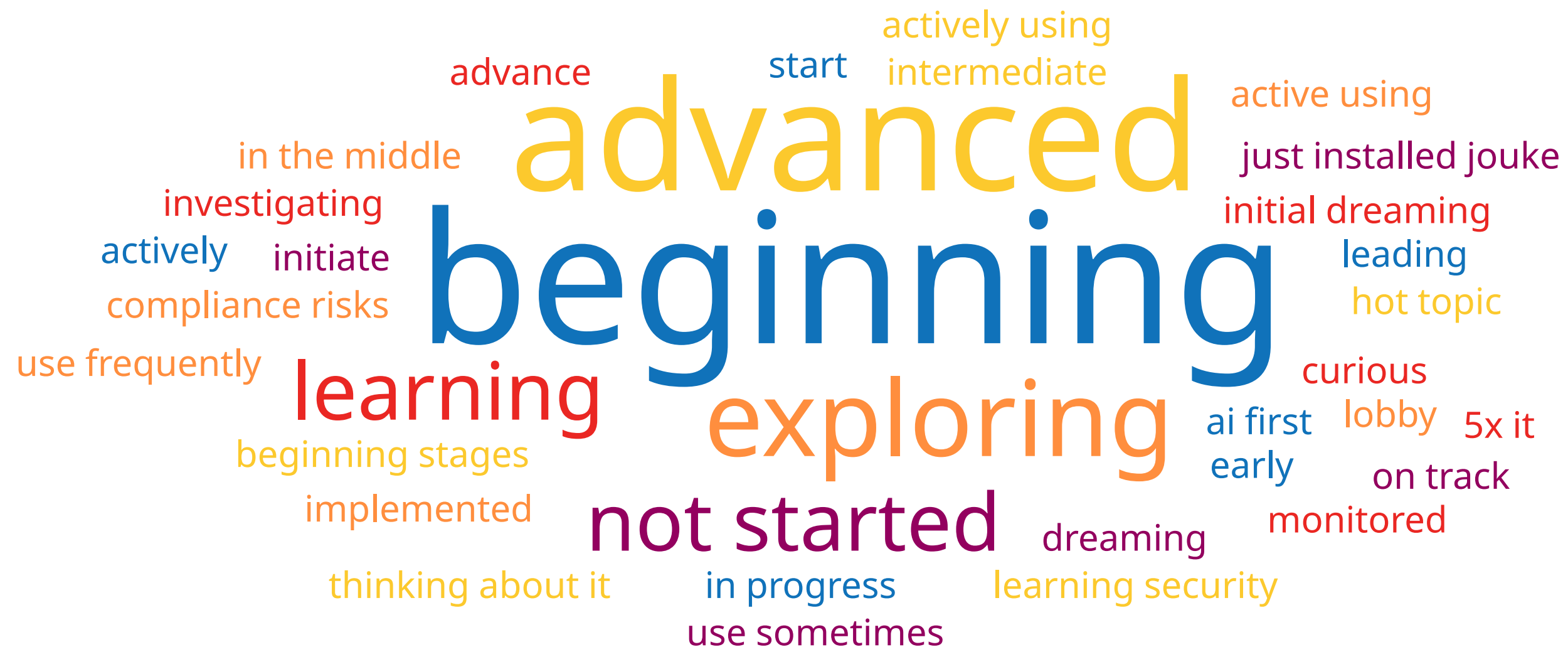


Vision to Reality:

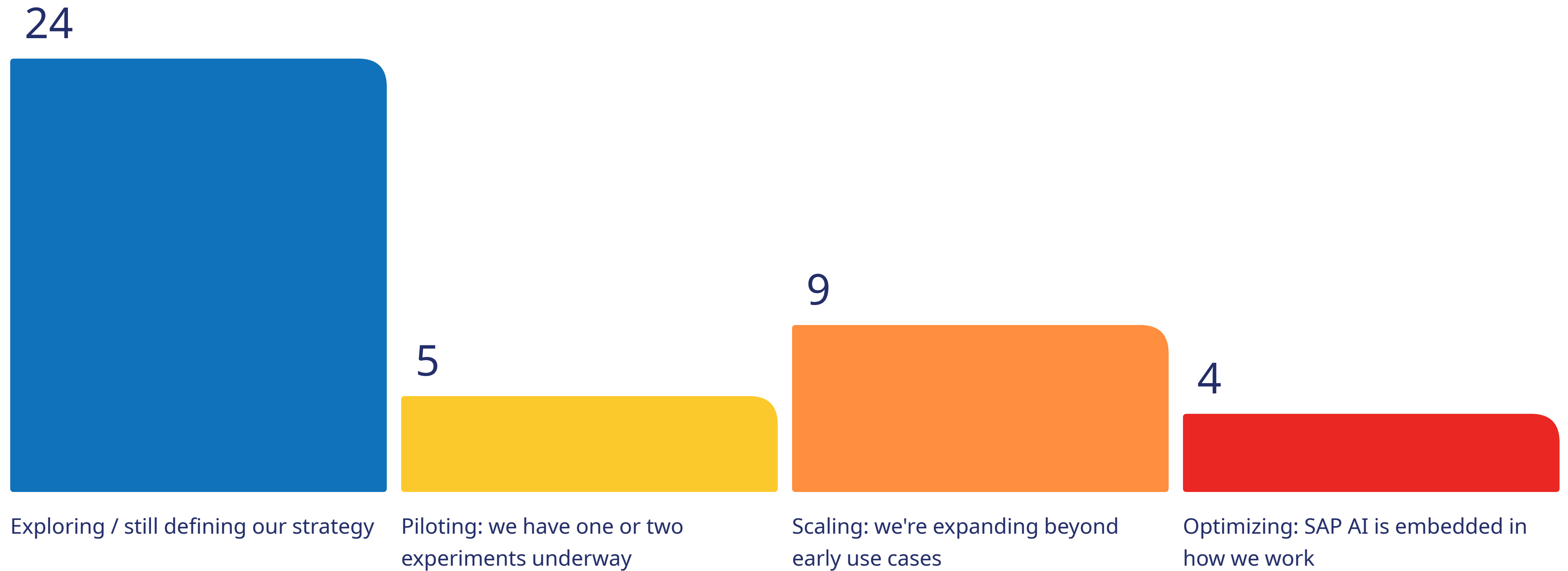
Bringing Your SAP AI Strategy to Life



In one or two words, how would you describe where your company is on its AI journey?



Which best describes your company's current adoption stage of SAP AI?



What SAP AI risks has your organization identified?

Security

Black box decision making

Increasing technical debt

Security

PII data

Security

Data misuse, data security

Incorrect data

What SAP AI risks has your organization identified?

Data

Sensitive data leak

Unknown errors

Hallucinations

Adoption

Privatized data
exposure, policy
interpretation of LLMs

Control on the data
exposure

Security and SOX audit

What SAP AI risks has your organization identified?

Data leakage

Data breaches

Data loss Governance

Visibility of agents

Hallucinations

Data

Security, data errors

Security, result
reliability

What SAP AI risks has your organization identified?

Do AI for the sake of doing AI

Audit & security

wrong response if not implemented correctly

Inconsistency

Integration with data collection , cyber security and operational technology.

Data security

SOx

Correctness

What SAP AI risks has your organization identified?

Data

Accuracy

Sox controls

Reliability

Data readiness

Data governance

Governance

Does not work for Non
SAP and increases total
cost to do AI for non SAP

What SAP AI risks has your organization identified?

Establishing AI use standards

Invoicing, contracts

Data verification. Bad actors

Policies, rules, scope, access, audit trail to define. So not there yet

How are the identified SAP AI risks being mitigated?

Not there yet

Policy and human touch controls

They arent

Purchased non-SAP AI engine that is secure and customizable

Still discussing

Policies

Identity

Policy and governance

How are the identified SAP AI risks being mitigated?

Education

Proper AI Governance
around custom code
and clean core
principles

AI use standards
committee

Least privilege
methodology

Policy and
enforcement

Governance, controls, and
make it more auditable..
Reporting ready for
auditors .

We restrict direct access
to chatgpt and provide a
payer over chatgpt.

Training/awareness,
limited
approval/adoption

How are the identified SAP AI risks being mitigated?

Governance

Vendor invoice
inbound processing

Understand clients pain
points. Mostly invoicing
business processing and
contracts consolidations.

What is one AI use case your company has implemented, or is actively exploring, in an SAP-related business or technology application?

Sales order automation and incoming invoice automation.

GL acct reconciliation

Document Chat

Intelligent recommendations for requesting and provisioning SAP access

Document AI, Joule

QA test scripts

Exploring financial reporting/analytics. Code development for Fiori/workzone / ABAP

AI centric service desk that is able to support end clients and resolve 80% plus of level 1 tickets

What is one AI use case your company has implemented, or is actively exploring, in an SAP-related business or technology application?

Infrastructure
architecture re-design

Invoice processing
automation

KB technology and
business process doc

Finance close activities

JOULE AI copilot on
SuccessFactors

Cash application
exceptions

Joule with
SuccessFactors

What is your organization's primary goal for AI and SAP in the next 12–18 months?



14 Reduce costs and improve operational efficiency



5 Enhance the customer or employee experience



3 Drive innovation and new revenue streams



5 Improve decision-making with better data and insights



6 We don't have a clearly defined AI goal for SAP yet

What is one question you'd love to ask your peers in this room about their AI journey?

How was the journey?

where did u start....
what setup is needed?

How best to get
started?

Which AI project has
been the most
successful

For customers, where
have you seen AI clearly
bring value with a control
frame work governing AI

Rate your organization on
the quality of ai execution
after you received the
approval to invest?

How to start?

How did you decide
which AI solution
would be tackled first?

What is one question you'd love to ask your peers in this room about their AI journey?

Lessons learned

How are you ensuring your stakeholders/business users adopt the investments your making in AI?

Top 3 real challenges at the beginning?

Have you thought about a unified AI strategy ?

How effectively are you using Joule?

What are the challenges faced during the journey?

How to keep AI from being a run away train?

what is something you thought was going to work really well but ended up failing

What is one question you'd love to ask your peers in this room about their AI journey?

What is your orgs adoption rate?

AI isn't going anywhere, so how are you preparing your workforce to be AI literate?

How did you build security controls around the AI system?

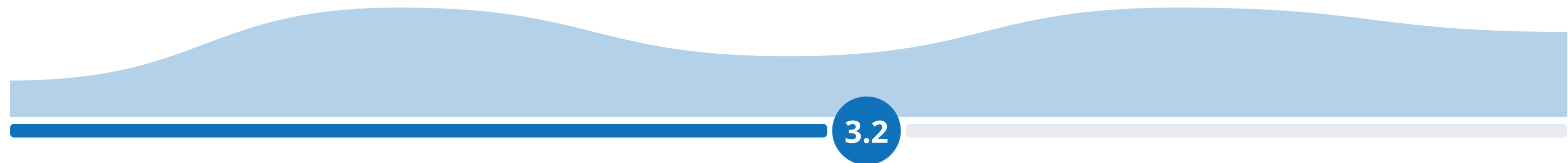
Which solutions are being leveraged? (e.g. BTP vs other custom/external solutions)

It seems very difficult to get approval to get AI units without doing a POC but you need AI units to do POC. How are other companies dealing with this?

Do the end users find value in their AI use cases?

Which AI tool/s are you using? Claude?

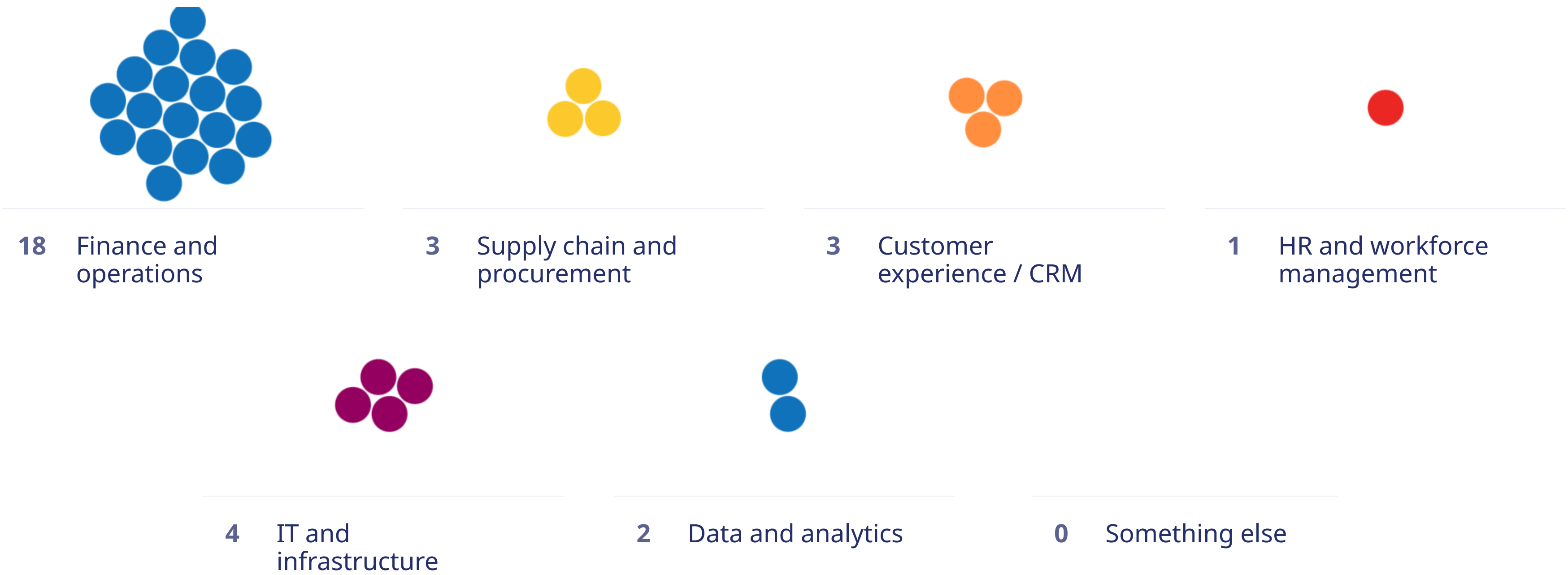
How aligned is your leadership team around your SAP AI strategy?



No shared vision

Fully aligned and committed

Which business or technology areas are you most focused on for SAP AI investment?



How satisfied are you with the business value your SAP AI initiatives have delivered so far?

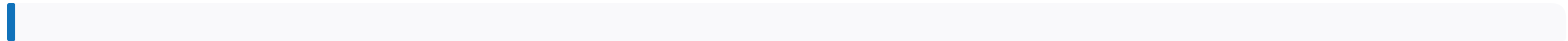


Not satisfied

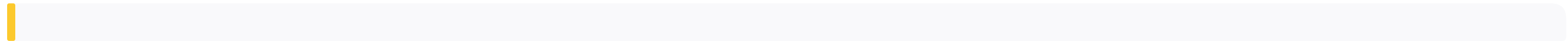
Exceeding expectations

Rank your top challenges in SAP AI implementation and adoption:

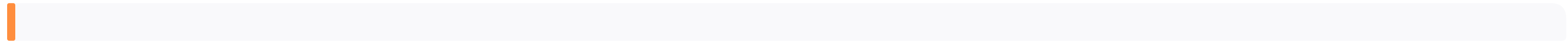
Data quality and readiness



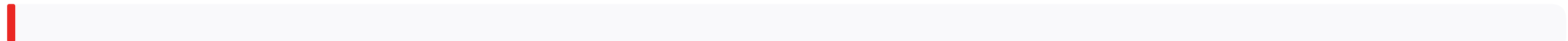
Organizational change management / user adoption



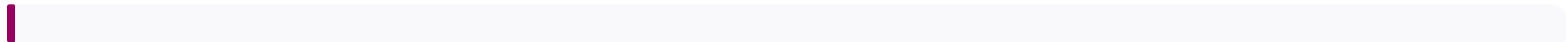
Budget and ROI justification



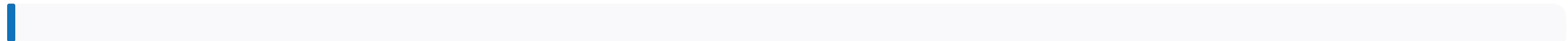
Governance, risk, and compliance



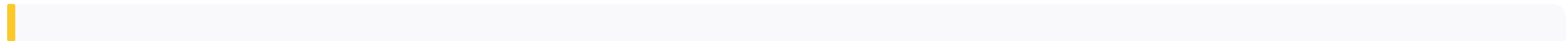
Finding the right use cases to prioritize



Skills and talent gaps



Something else



Where does AI implementation most often stall in your organization?

0 Getting executive buy-in and funding

0 Moving from pilot to production at scale

0 Integrating AI with existing systems and data

0 Getting employees to actually use it

0 Measuring and proving ROI

0 Elsewhere in the process

In one or two words, what is the biggest barrier standing between your company and its SAP AI goals?



What is one thing that has helped your organization make progress on SAP AI, or that you wish you'd known earlier?