Conference on

Investment Opportunities in Indian Infrastructure

November 25, 2024 | Shangri-La Dubai

Hosted by:

INDIA INFRASTRUCTURE FORUM

Supported by:

Indian Infrastructure

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MISSION

Over the past few years, the Indian government has made concerted efforts to seek GCC investments in India, particularly in the infrastructure sectors. These efforts have already begun to pay off.

UAE is currently exploring investment opportunities in India worth $50 billion, including stakes in key infrastructure projects and state-owned assets. Saudi Aramco and Abu Dhabi National Oil Company (ADNOC) have committed to co-invest $44 billion in Ratnagiri Refinery and Petrochemicals Limited. DP World has set up a platform worth $3 billion with the National Investment and Infrastructure Fund to invest in ports, terminals, transportation and logistics. Abu Dhabi Investment Authority (ADIA) has co-invested $1.5 billion in Reliance's warehousing assets, around $1.01 billion in the Digital Fibre Infrastructure Trust and $600 million in JSW Energy. Mubadala has co-invested $525 million in Tata Power Renewable Energy Limited. Qatar Investment Authority has jointly invested $393 million in IndoSpace Logistics Parks. The Oman Investment Authority and the State Bank of India have announced the third tranche of the Joint Investment Fund worth $300 million.

The investment landscape has also evolved favourably. The current foreign direct investment policy permits 100 per cent foreign investment under the automatic route in most infrastructure sectors. Investors are also attracted to the strong growth prospects of the Indian economy. Saudi Arabia's Public Investment Fund has announced to set up an office in Gujarat International Finance Tec-City (GIFT) - A Global Financial Hub, as part of their plan to invest $100 billion in India.

India has set an ambitious target of 450 GW renewable energy capacity by 2030, creating sizeable investment opportunities in solar, wind, and clean energy projects. Green hydrogen, a promising solution for decarbonisation, presents long-term investment opportunities.

Sectors like roads, highways, logistics, ports are also developing at a rapid pace and are attracting significant interest from GCC investors. ADIA and Mubadala have invested in highways. DP World which has been operating in India since 1997, has recently signed multiple MoUs worth $3 billion with the Government of Gujarat to develop ports, terminals and economic zones. Aramex and MSC Emirates are some of the notable players operating in the Indian ports, shipping and logistics sector.

India is committed to bringing down its logistics cost and has ambitious plans to ramp up its overall logistics and multimodal infrastructure. Segments like warehousing, e-commerce and cold chain also offer promising investment opportunities. The growing push towards digitalisation is also opening several investment opportunities in the areas of technology, platforms and data centres.

There are many investment avenues in infrastructure sectors – InvITs, equity funds, infrastructure bonds, greenfield and brownfield projects, operational assets, developer firms, supplier businesses, etc. The Indian market is currently offering high-quality assets with realistic valuations, supported by conducive policies and promising returns.

The mission of this conference is to provide an independent, fact-based perspective on both the opportunities and challenges associated with investing in India infrastructure. It will provide a platform for existing investors to share their experience and for future investors to discuss their expectations and concerns. The conference will also examine sector-specific opportunities and discuss the fiscal/regulatory regime.

TARGET AUDIENCE

The conference is primarily targeted at:

- Investors in GCC countries
- Banks and other lending institutions
- Infrastructure developers

The conference will be also useful to:

- Indian infrastructure developers and financial institutions
- Management, legal and infrastructure sector consultants

PROGRAMME

INVESTMENT TRENDS AND OPPORTUNITIES

- What are the recent investment trends and developments in India's infrastructure sector?
- What are the new and emerging opportunities for Gulf investors?
- What are the overall infrastructure investment requirements? How are these likely to be funded?
- Which are the promising sectors and asset classes for investment?
- What are the key issues and challenges?

EXPERIENCE OF GULF INVESTORS

- What has been the experience of Gulf investors with investments in Indian infrastructure?
- What are the current and emerging funding sources? Have the investments delivered the expected returns?
- How has the investment climate changed over the past few years? What are the challenges still being faced?
- What are the preferred routes for investment? How are you aligning your investment strategies with these?
- What are your expectations going forward?

REGULATORY & FISCAL REGIME FOR FOREIGN INVESTORS

- What is the fiscal regime for overseas GCC investors in infrastructure sectors in India?
- What is the key regulatory requirements?
- What are the incentives and opportunities?

SECTOR FOCUS: TRANSPORT AND LOGISTICS

- What are the emerging trends and opportunities in the Transport and Logistics sector?
- What has been the GCC experience so far?
- How has the investor experience evolved over the past many years? What is the future outlook?
- What are some of the recent collaborative initiatives/projects?
- What are the issues and challenges?

SECTOR FOCUS: ENERGY

- What are the emerging investment trends in the Indian energy sector (power, oil and gas and renewables)?
- What has been the GCC experience so far?
- How has the investor experience evolved over the past many years? What is the future outlook?
- What are some of the recent collaborative initiatives/projects? What is the overall envisioned investment?
- What are the issues and challenges?

ABOUT INDIA INFRASTRUCTURE FORUM

The **India Infrastructure Forum** is an initiative of India Infrastructure Publishing, which is a leading provider of information, analysis and insight on infrastructure sectors in India. The mission of the Forum is to provide a collaborative mechanism for key stakeholders – policymakers, developers, contractors, regulators, investors and consultants. The Forum offers a platform to highlight key government initiatives and investment opportunities; discuss key issues faced by developers and investors facilitate partnerships and improve understanding among different stakeholders. The Forum is supported by NITI Aayog, IIFCL, the Ministry of Housing and Urban Affairs and the Ministry of Shipping, and many government organisations/PSUs and private sector organisations.

Indian Infrastructure is the leading magazine for the Indian Infrastructure sector. It is targeted at top decision-makers and financial managers in the infrastructure sector. The sectors covered include power, telecom, roads & bridges, construction, oil & gas, ports & shipping, aviation, railways, urban infrastructure and infrastructure finance. The magazine provides news, information and analysis of the latest developments related to policy, projects and investments in these sectors in India. It is published monthly. The magazine was launched in 1998.

India Infrastructure Publishing is a company dedicated to providing information, analysis and insight on infrastructure sectors in India, through magazines, conferences, newsletters, research reports and websites. We have product and service offerings in the power, oil and gas, coal, roads and bridges, ports and shipping, airports, railways, urban mass transit, smart cities, water and waste, mining, construction, telecom and infrastructure finance sectors. We publish six magazines – Indian Infrastructure, Power Line, Renewable Watch, tele.net, Smart Utilities and Gujarat Infrastructure. Each of the magazines is a market leader in its segment. We organise 90-plus Conferences and Custom Events a year, in India and overseas.

DELEGATE FEES

DELEGATES	PRICE TILL OCTOBER 10, 2024	PRICE TILL OCTOBER 30, 2024	STANDARD FEE
One Delegate	$700	$850	$1,000
Two Delegates	$1,120	$1,360	$1,600
Three Delegates	$1,540	$1,870	$2,200
Four Delegates	$1,960	$2,380	$2,800

(Fee includes report, lunch and tea/coffee)

REGISTRATION FORM

☐ I would like to register for the conference ☐ Please send me more information

NAME/DESIGNATION____________________ COMPANY____________________

MAILING ADDRESS____

PHONE____________________ MOBILE ____________________

FAX ____________________ EMAIL ____________________

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TERMS AND CONDITIONS

Visa and Accommodation:

- This is a non-residential conference and accommodation is not part of the registration fee.
- All participants are responsible to take care of their visa application (if applicable). Please contact your local United Arab Emirates (UAE) consulate or your local travel agent for more details on how to apply for visa.

Payment Policy

- Full payment must be received prior to the conference in USD.

Cancellations

- Cancellation requests received in writing 30 days before the date of the conference will be eligible for a full refund, minus a service charge/administration fee of USD150. We regret that no refunds will be made for any cancellation requests received less than 30 days prior to the conference.
- Substitutions/Name changes are welcome at no extra charge. Please send these in writing at least two days prior to the conference.

Information Collected

- We collect the information you provide to us when you complete the registration form. The information includes name, company, and email address. By registering for this conference, you agree to be contacted by us with regard to other similar events or services of ours that may be of interest to you, and by the sponsor(s) of the conference for which you have registered

Disclaimer

- India Infrastructure shall assume no liability whatsoever in case the conference is postponed or cancelled due to a fortuitous event or unforeseen occurrence that renders its organization impractical, illegal or impossible. For purpose of this clause, a fortuitous event shall include, but not be limited to: war, fire, labor strike, extreme weather or other emergency. India Infrastructure's responsibility is limited to the return of registration fees only, and not any travel and accommodation costs.
- Please note that it may become necessary for reasons beyond the control of the organizers to make alterations to the content and timing of the program or speakers.