

Tim Hurley

Tim Hurley leads Deloitte's Higher Education Restructuring group and brings more than 30 years of experience in financial and operational consulting, including 25 years with Deloitte. He advises distressed organizations across the higher education, municipal, and financial sectors, with a focus on performance improvement, restructuring, liquidity management, and long-term financial sustainability.

Since 2015, Tim has led operational and financial turnaround efforts for colleges and universities facing declining enrollment, tuition revenue pressure, increased discounting, rising expenses, liquidity constraints, and operating deficits. His experience includes developing net tuition business models through faculty and administrative workshops; supporting cash flow forecasting, enrollment management, academic program prioritization, faculty load analysis, section management, tuition discounting, and athletics profitability; conducting strategic alliance searches and negotiations.

Tim has worked with public higher education systems and independent liberal arts universities on scenario-based financial modeling, capacity planning, strategic alternatives, and business model transformation. His engagements have included developing a five-year cash flow model for a state system comprising more than 50 universities; advising a liberal arts university on acquisition, merger, and expansion alternatives, ultimately supporting a merger with a larger organization and helping institutions stabilize cash burn through 12-month cash flow forecasting, targeted cost reductions, performance indicators, and management dashboards.

His work has helped universities improve academic and administrative efficiency, sunset select academic and athletic programs, close unprofitable locations, strengthen controls over non-labor costs, and develop strategies to address both immediate liquidity needs and longer-term market changes. Tim has also supported institutions in negotiations with lenders and accreditors, including the development of tools to assess current and future financial posture.

Tim is a Certified Insolvency and Restructuring Advisor (CIRA). He is a member of NACUBO and the American Bankruptcy Institute, a sponsor and presenter for the Association of Catholic Colleges and Universities, a Catholic Renewal member, and a former board member of the Turnaround Management Association's New England Chapter.