

Scott Friedman

Scott Friedman is a Principal in Deloitte Consulting's Higher Education Strategy & Operations practice, where he has spent more than 19 years focused exclusively on the higher education sector. Based in Philadelphia, Scott advises colleges and universities on some of their most pressing strategic, financial, and operational challenges. His work spans public and private institutions of all sizes, and he has served more than 200 higher education clients in the U.S. and internationally.

For more than two decades, Scott has helped institutional leaders address major budget challenges, improve operations, respond to declining enrollment, strengthen student success, and refine academic portfolio strategy. His expertise includes strategy development, performance improvement, organizational alignment, financial modeling, change management, budgeting, recruitment, enrollment, and shared services. He has also advised institutions on mergers, acquisitions, and partnership models as strategic responses to a rapidly changing higher education landscape.

Scott is a frequent speaker at leading higher education forums, including the American Council on Education and the National Association of College and University Business Officers, and is well known for bringing a practical, sector-grounded perspective to complex issues. He holds an M.B.A. from the UCLA Anderson School of Management, a J.D. from Washington University School of Law in St. Louis, and a B.A. from Brandeis University, where he graduated *cum laude* with a dual major in Mathematics and History.